

Investor Presentation

As at 30th September 2025

Our Core Values

- 1 
Performance
Driven
- 2 
Growth
Oriented
- 3 
Customer
Centricity
- 4 
Accountability
- 5 
Collaboration



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Bank Dhofar at a glance as at 30th September 2025



Operating Profit

OMR 65.9 Mn

↑ 14.8% YoY

Net Profit

OMR 36.02 Mn

↑ 7.2% YoY



Net Loan, Advances and Financing to Customers

OMR 4.24 Bn



Fee to Income ratio

29.5%

Return on Average Sh. Equity 8.30%

↑ +43 bps YOY
Including (AT1) 6.55%



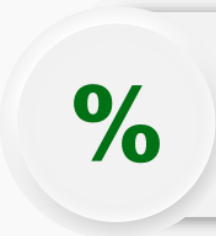
Deposits

OMR 3.96 Bn



Total Assets

OMR 5.37 Bn



Cost to Income Ratio

47.89%

ECL Coverage Ratio

96.19%

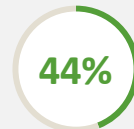
Capital Adequacy Ratio

16.75%

Social Impact



17 nationalities of full-time employees



44% of our employees are women



Fastest growing branch network in Oman



Total: 142 branches

Credit Rating



- Moody's – June 2025 Rated 'Baa3' with a stable outlook
- Fitch – January 2025 Rated 'BB+' with a Positive outlook.

Bank Dhofar Branch Network

Branch Network



Total: 142 branches

- » **Conventional:** 112 branches
- » **Islamic:** 30 branches

Digital Footprint

ATM

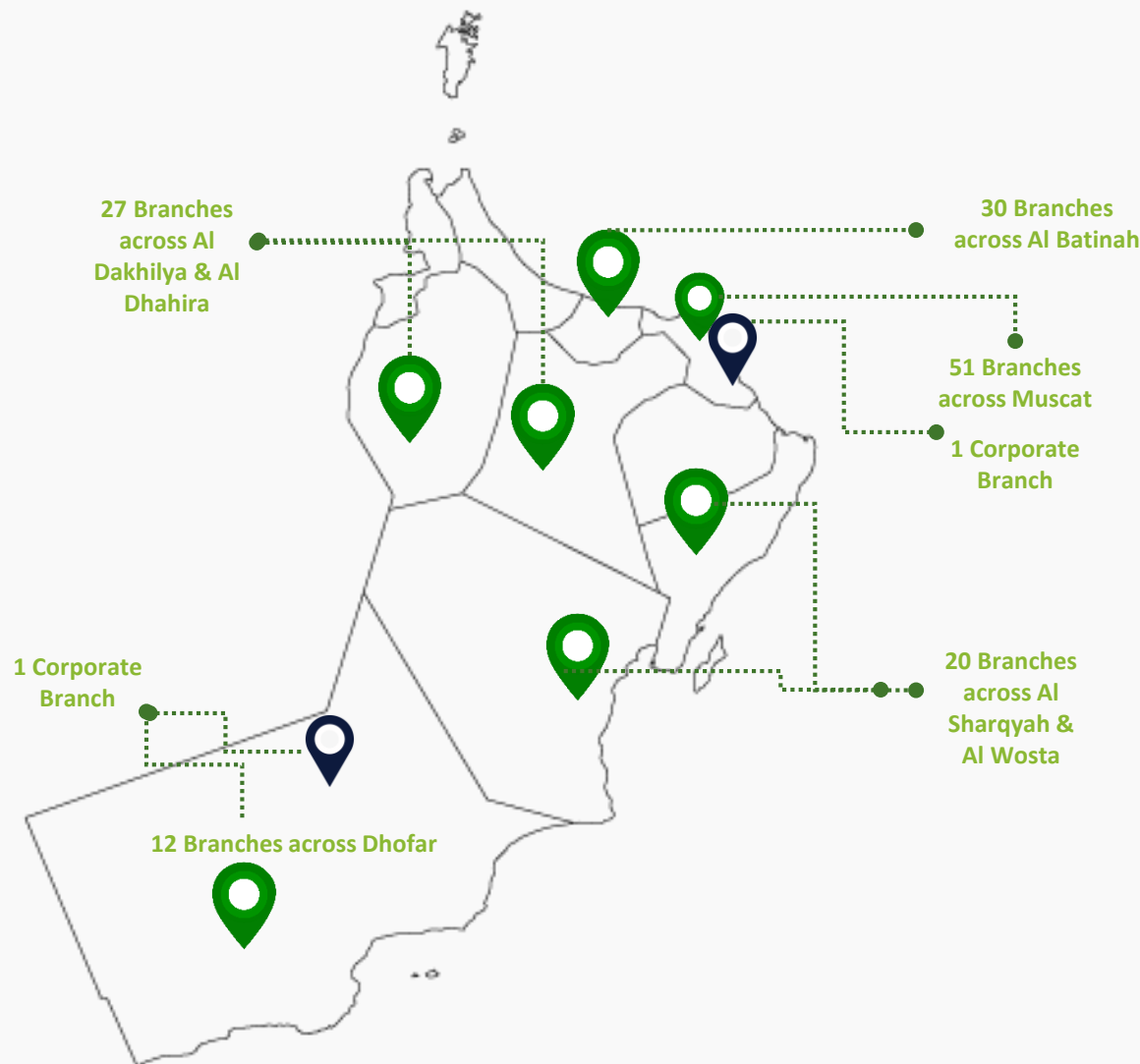
Total ATM: 357
Total CDM: 182
Total MFK: 4

CDM

Market Share



- **Assets :** (11%)
- **Loans:** (12%)
- **Deposits:** (12%)



Customers CIF NO.

Conventional Retail:

~611K Customers

Conventional Corporate/SME:

49K Customers

Dhofar Islamic Customers:

104K Customers

Total Customers:

~764K Customers

Awards

World Business Outlook Awards 2025:

- Fastest Growing Branch Network in Oman 2025

The 2025 Gazet International Awards:

- Best Bank – MENA 2025

Global Brands Magazine (UK) :

- Best Customer Centric Banking Brand Oman 2025
- Middle East Banking & Financial Technology Excellence Awards 2025

Overall Financial Performance

As of 30th September 2025

Balance Sheet

OMR million	Sep-24	Sep-25	Change
Net Loans, advances, and financing to customers	3,734	4,244	13.7%
Cash and balances with Central Bank of Oman	130	154	19.0%
Investment securities	561	723	28.9%
Total Assets	4,747	5,366	13.0%
Customers' Deposit	3,503	3,963	13.2%
Due to banks	375	472	25.9%
Total Equity	734	750	2.2%
Total liabilities and equity	4,747	5,366	13.0%

Income Statement

OMR million	Sep-24	Sep-25	Change
Operating Income	114.5	126.4	10.4%
Operating Expenses	(57.1)	(60.5)	6.0%
Profit before Impairment & Tax Charges	57.4	65.9	14.8%
Impairments	(19)	(25)	31.6%
Income Tax	(5.1)	(5.3)	3.5%
Net Profit	33.6	36.0	7.2%

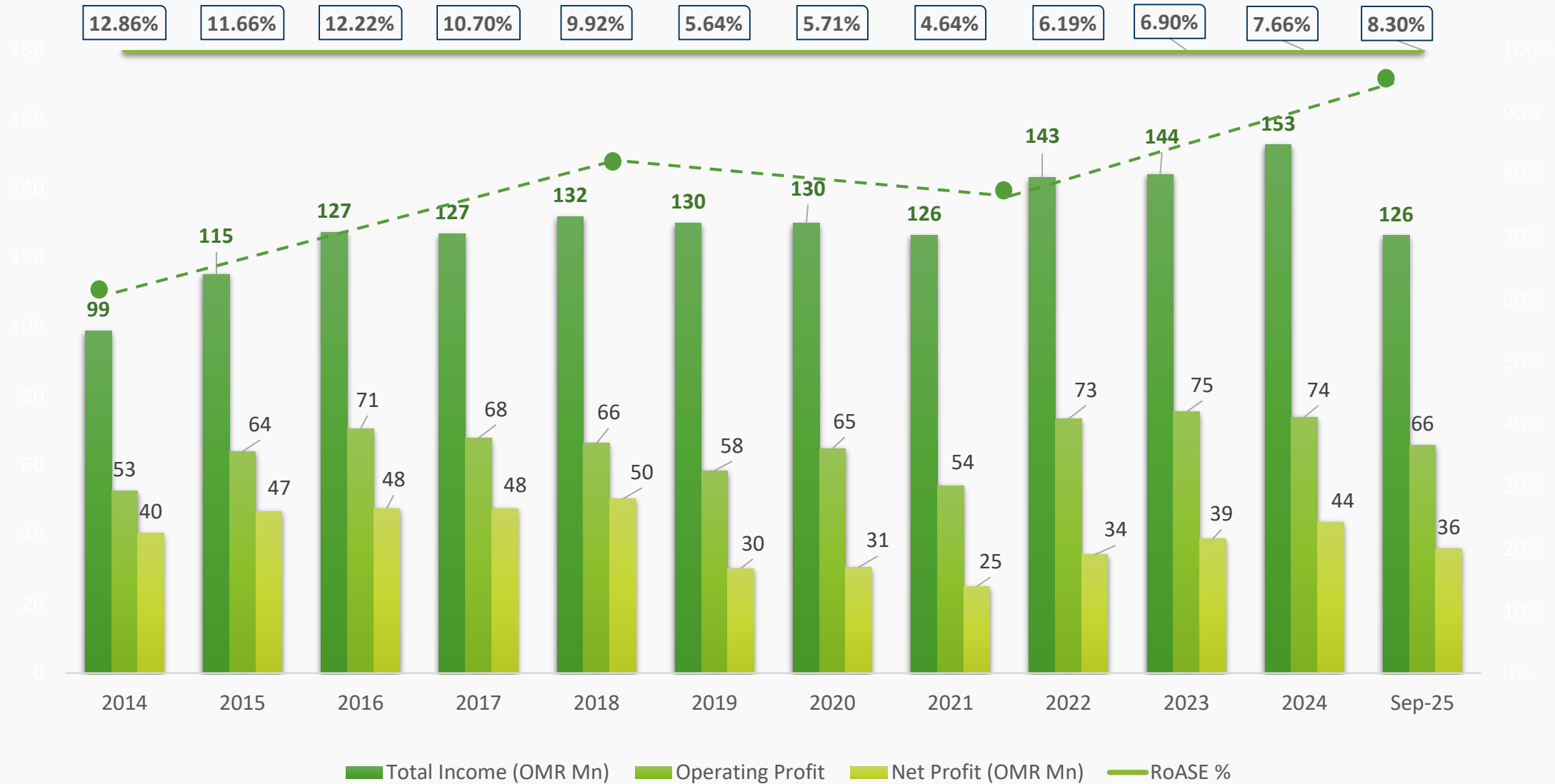
Key Ratios

	Sep-24	Sep-25	Change
Total Capital Adequacy	17.06%	16.75%	-0.31%
CET1	12.74%	12.08%	-0.66%
Non-Performing Loan Ratio	5.18%	4.88%	-0.30%
ROSHE	7.93%	8.30%	0.37%
ROE (including AT1)	6.12%	6.55%	0.43%
ROAA	0.95%	0.92%	-0.03%
Net Interest Spread	2.16%	2.14%	-0.02%
Cost to Income Ratio	49.88%	47.89%	-1.99%
Net loan to customers Deposits	106.60%	107.08%	0.48%

Key Highlights

- **One of the leading listed bank in Oman** by total assets of OMR 5.37 billion and 1,779 employees as of September 2025.
- **Market share in Oman** Assets (11%) Loans (12%) Deposits (12%)
- **Strong capital position** with CAR at 16.75% and CET1 at 12.08% as of September 2025, which are well above the minimum regulatory requirements (13.5% and 9.5% respectively).
- **Bank's Operating Profit** increased from RO 57.4m [Sep-24] to RO 65.9m [Sep-25] a total increase of 14.8%.

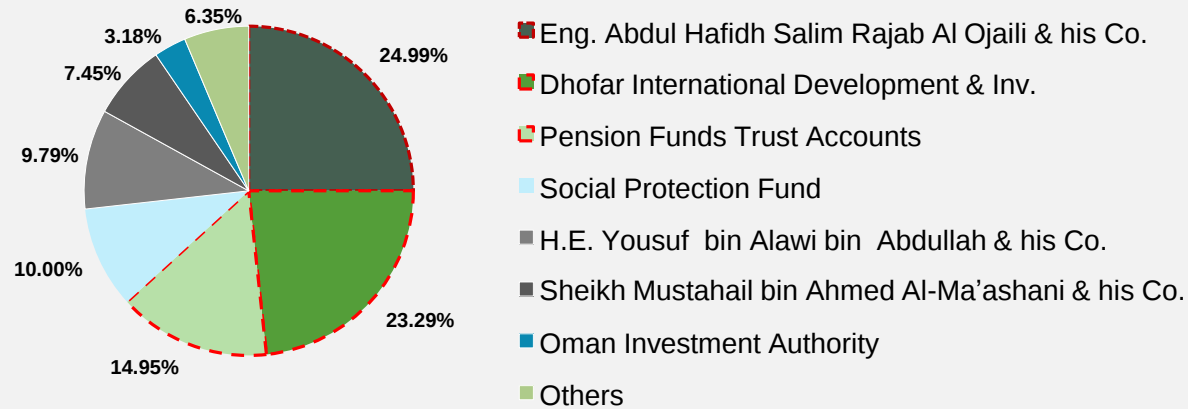
Consistently profitable due to diversified and resilient business model



Shareholder's Structure & Asset composition

As at 30th September 2025

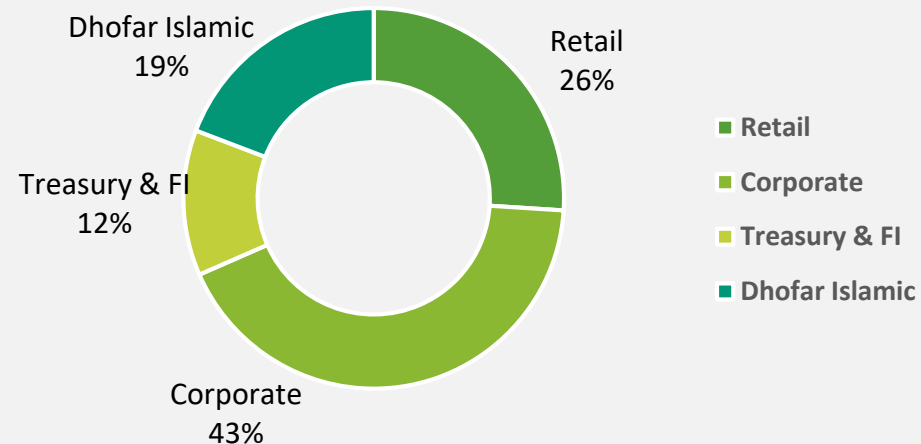
Shareholding Structure as of September 2025



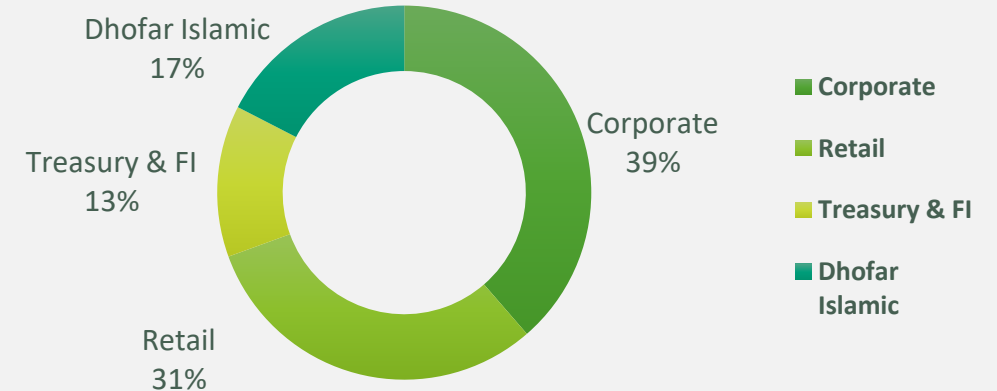
Strong Relations with the Omani Government and Protection Funds

- More than 28% ownership by government & Social Protection Fund in the Bank enabling strong relations.
- Provider of banking services and products to employees of Various Ministries and Government entities.
- The Bank will continue to strengthen its relationships with government institutions in Oman.

Total Assets Segmental Split as of September 2025

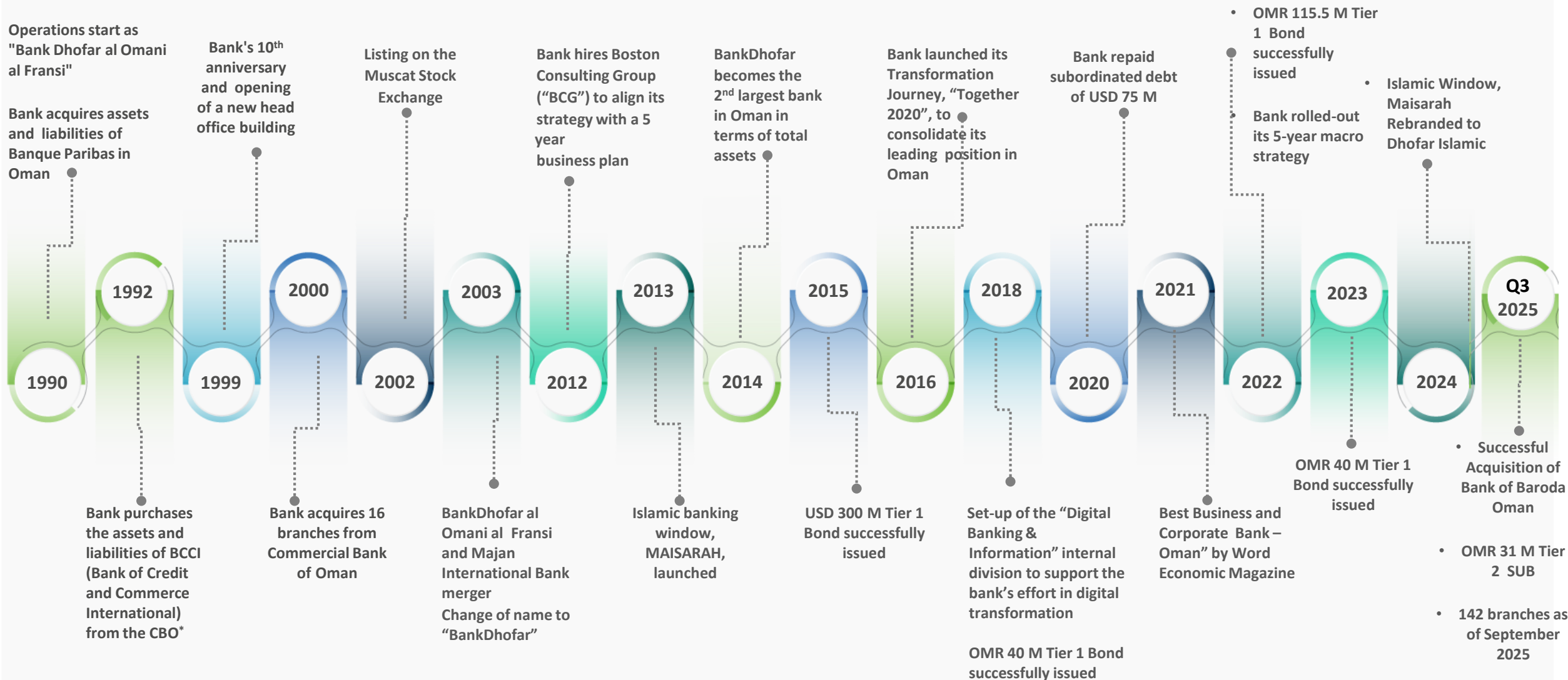


Operating Income Segmental Split as of September 2025



BankDhofar's Historic Evolvment

BANK DHOFAR HAS BEEN PROUDLY SERVING OMANI CUSTOMERS SINCE 1990



BankDhofar Key Strengths

1. Leading Franchise in Oman

- » One of the leading listed bank in Oman by total assets, loans, and market capitalization.
- » Diversified product offering with a well-established Retail Banking , Corporate Banking ,Wealth management and Private Banking franchise.
- » Strong Corporate Banking platform supporting the Government of Oman.
- » Award winning and one of the fastest growing Islamic Banking windows in Oman.



4. Solid and Robust Capitalisation

- » Strong capital position with CAR at 16.75% and CET1 at 12.08% as of September 2025, which are well above the minimum regulatory requirements (13.5% and 9.5% respectively).
- » The Bank has been consistently paying dividends over the past 20 years.
- » Strong shareholder base which has consistently supported the bank's capital position.

2. Government and Protection Funds

- » Government & Omani Protection funds owns c.28% of Bank Dhofar share capital.
- » High probability of support from the government, if required, given Bank Dhofar's systemic importance for the country.



5. Diversified & Smart Distribution Channels

- » Strong distribution network with an optimal coverage 142 branches (including 30 Islamic branches).
- » 357 ATMs, 182 CDM/CCDMs¹, and 4 MFKs³.
- » Continuous branches modernisation with introduction of multi-function kiosk machine for convenient banking 24/7.
- » Market-edge Internet Banking and Mobile banking in Oman.



3. Stable and Growing Operating Environment

- » Stable banking sector.
- » Prudent regulatory environment.
- » Stable political system in the Oman with excellent diplomatic relationship in the region and around the globe.
- » Well positioned to benefit from growth in Oman with economic diversification, favorable population demographics and clear policy measures.



6. Experienced & Seasoned Management

- » Experienced and dedicated management team with vast regional and global experience with leading financial institutions in both Conventional banking and Islamic finance.

1. Cash and Cheque Deposit Machines ("CCDMs")
2. Full Function Machines ("FFMs")

3. Multi-Function Kiosk ("MFKs")
4. Including capital conservation buffers

Overview of Sultanate of Oman

Overview

- **Oman - 2nd largest country in the GCC** with an area covering approximately 309,500 km². Strategically placed on the Arabian Gulf, Oman is divided into 11 main governorates and shares borders with Saudi Arabia and UAE.
- **Stable Political System** – Oman continues to follow peace-making foreign policy with focus on developing its economy.
- **Population of ~5.5mn** - predominantly represented by Omani Nationals account for 65% of the total population.
- **Resilient and Solid Economy** – focus on long-term planning with the implementation of a five-year economic development strategy plan.
- **“Vision 2040”** – government led programme, aimed at creating wealth through economic diversification and private sector partnership, building world-class infrastructure, and preserving environment sustainability.
- **“Medium Term Fiscal Plan (MTFP) 2020-24”** MTFP has borrowed the four objectives from Vision 2040 to articulate the MTFP. These objectives included economic diversification, creating investment chain value, governance of state-owned entities and social well being.

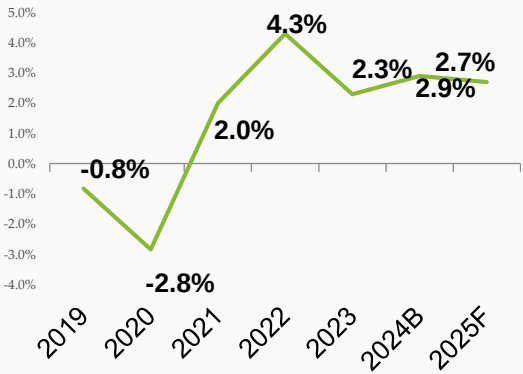
Key Indicators



Key Indicators	2024/2025
Sovereign Ratings (Moody's / S&P / Fitch)	Baa3/BBB-/BB+
Gross Domestic Product	USD 108.2bn1
Gross Domestic Product Per Capita	USD 23,295
Inflation	0.4%
Population	~5.5 million

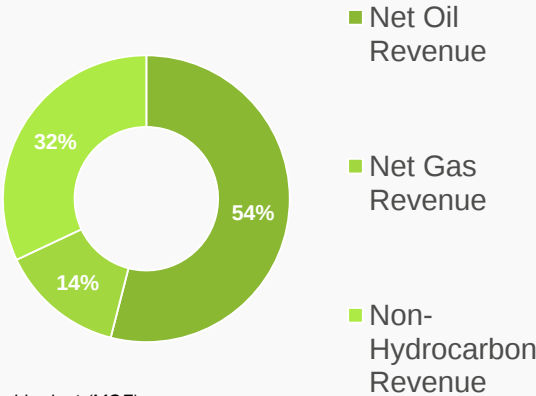
1. Source: 1. IMF World Economic Database 2. National Centre For Statistics & Information (NCSI)

Real GDP Growth



2. Source: A Guide to the state's general budget (MOF)

Public Revenue Composition



Oman Budget 2025 (OMR Mn)

Particulars	Budget'25	Budget'24	Var %	Actual'24	Var %
Oil Revenue	5,830	5,915	-2%	7,353	24%
Gas Revenue	1,777	1,575	2%	1,800	14%
Other Revenue	3,575	3,520	0%	3,521	0%
Total Revenues	11,182	11,010	-	12,674	15%
Total Expenditure	11,800	11,650	-1%	12,134	4%
(Deficit/Surplus)	(620)	(640)	-	540	184%

3. Source: State's general budget 2025 , MOF website

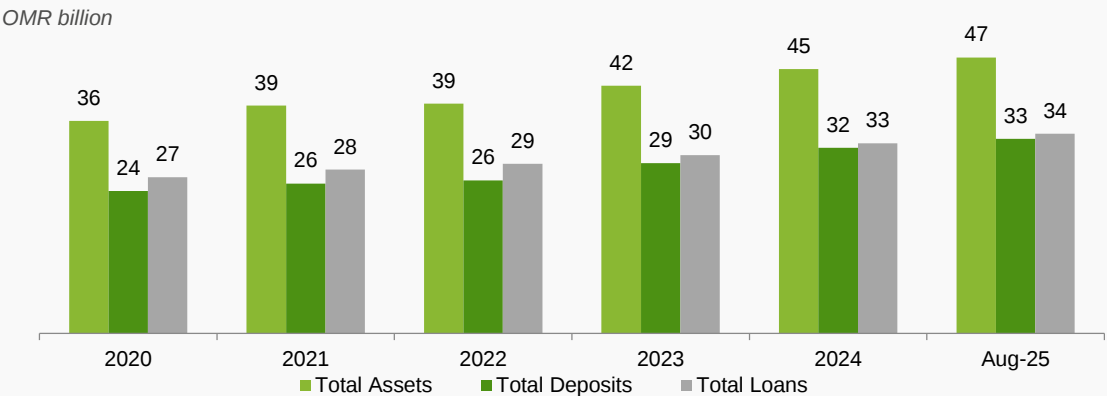
Overview of the Omani banking sector

- ▶ The Omani Banking Sector comprises 20 licensed banks, of which:
 - ▶ 16 Conventional commercial banks: 6 locally incorporated and 10 branches of foreign banks
 - ▶ 3 state-owned specialised banks: Oman Housing Bank , Oman Development Bank & Oman Investment Bank
 - ▶ 2 full-fledged locally incorporated Islamic banks
- ▶ The Omani banking sector has been growing consistently in the past decade with banking assets reaching over OMR 47 billion in August 2025.
 - ▶ OMR 37.9 billion for Conventional banks and OMR 9.1 billion for Islamic banks
 - ▶ Islamic banking sub-sector has been growing considerably in the past years
- ▶ The banking sector has limited reliance on foreign funding, mainly due to strong domestic deposit base

Regulatory Framework set by The Central Bank of Oman (“CBO”)

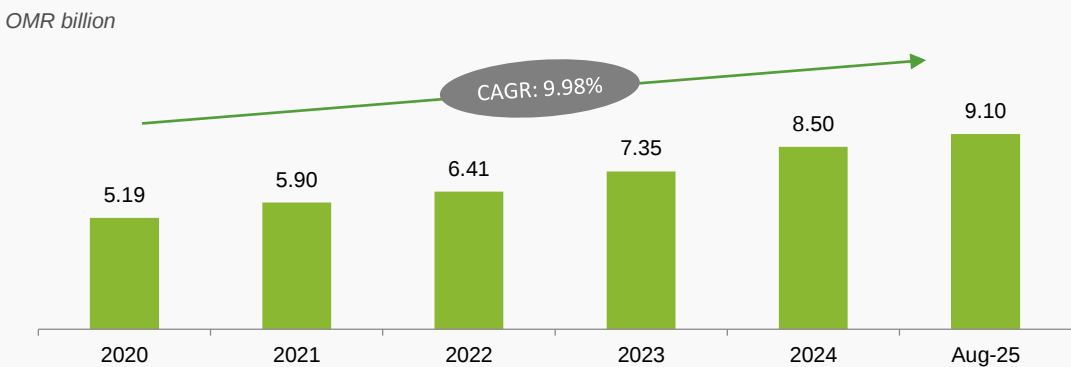
- ▶ In the year 2025 new banking law was published which repeals the earlier law.
- ▶ New Environment, Social and Governance reporting standard and requirement adopted by CBO.
- ▶ CBO published a new circular ‘Sectoral Lending/ Financial Targets & Capital relief’. This circular is targeted to certain priority sectors granting capital relief thereby encouraging lending to such sectors.
- ▶ Several regulatory and supervisory initiatives have been implemented by the CBO to develop a competitive and sound banking system.

Asset, Deposits and Loans of Omani Banks

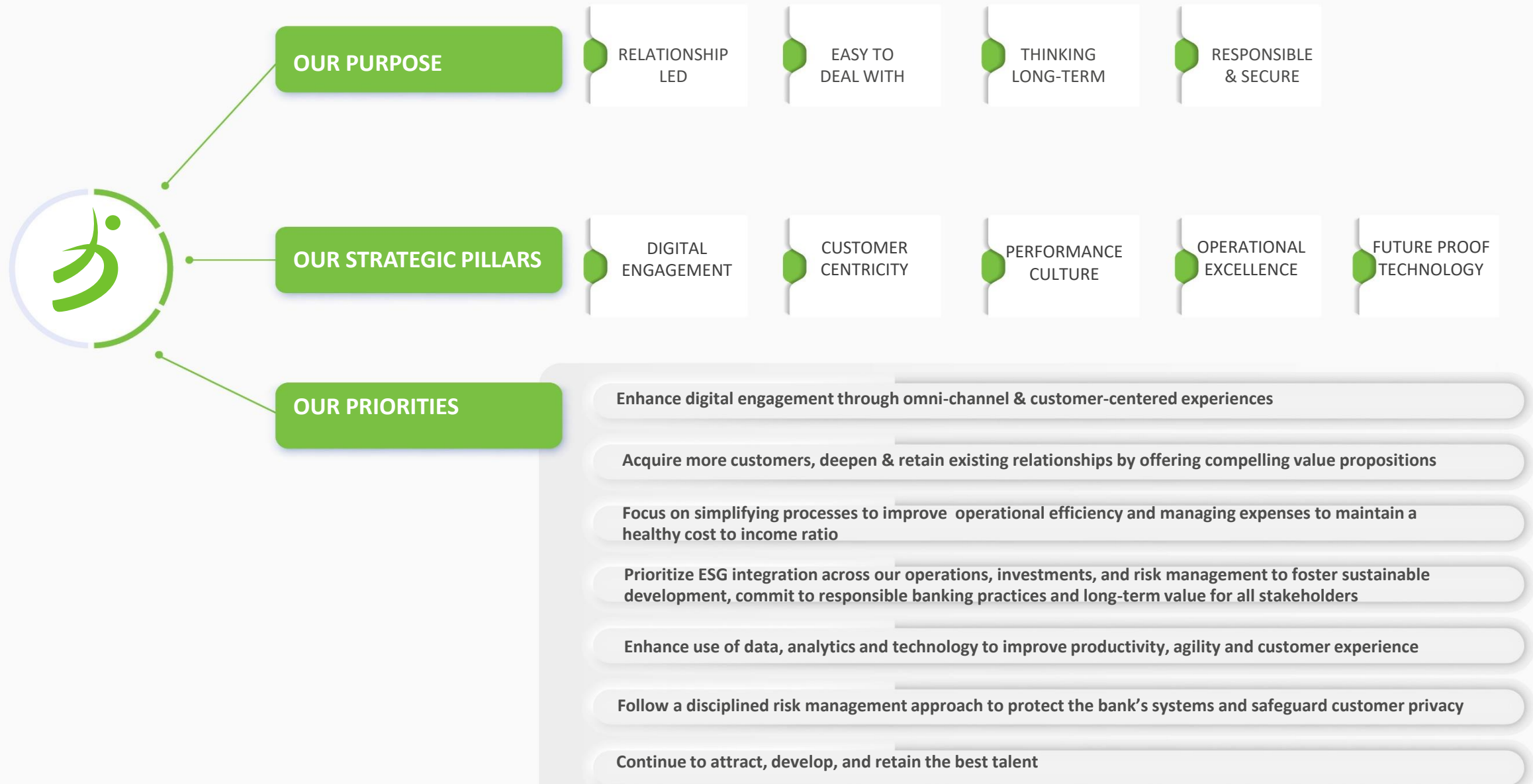


Source: CBO Monthly Statistical Bulletin August 2025

Islamic Banking Assets of Omani Banks

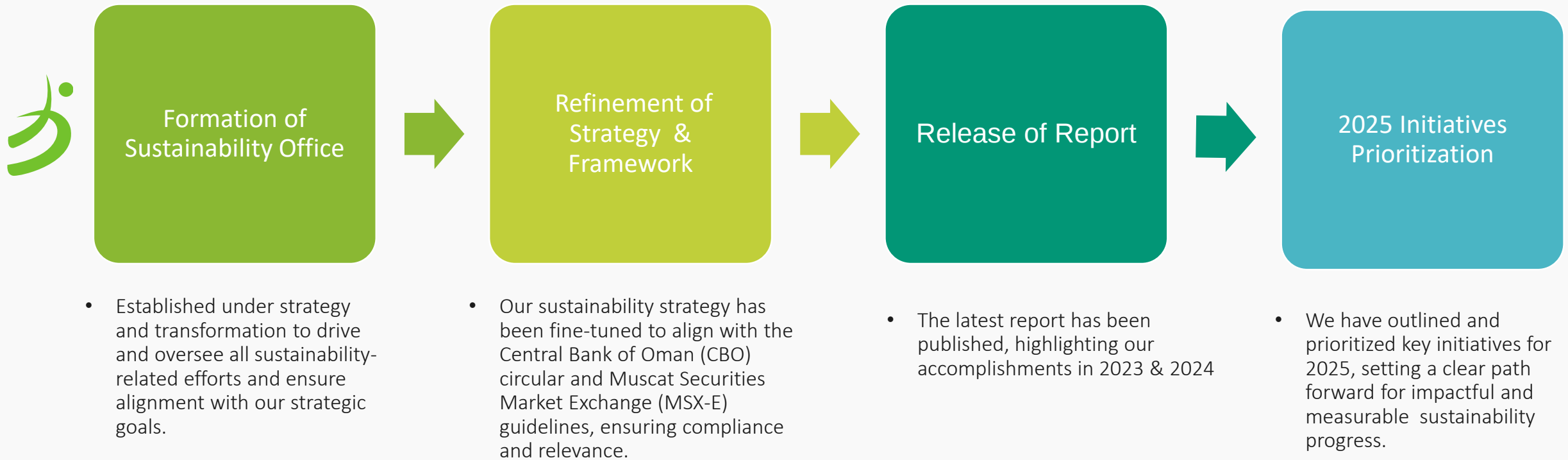


Source: CBO Monthly Statistical Bulletin August 2025



ESG Strategy

The bank has established sustainability office, developed its strategy published the first sustainability report and identified and prioritized key initiatives for the next three years.



Broad-based & Diversified revenue growth as of 30th September 2025 across Business Segments

Net Profit

Retail Banking
OMR 8.65 M

Revenue %

31%

Key segment highlights

- » 611,000 individual customers
- » Diverse retail products and services bancassurance.
- » Priority banking, Private banking ,Premier banking (Al Rifaa and Al Riadah), Wealth management , Youth, ladies and Student Banking
- » Emphasis on enhancing retail customer experience through internet banking, mobile banking, ATMs, CCDMs, and FFMs as alternatives to traditional branches.

Corporate Banking
OMR 13.79 M

39%

- » Over 49,000 SME, Corporate Banking customers served.
- » Tailored services and products for large corporate and growing corporates in Oman.
- » Project finance and syndication for infrastructure projects.
- » Best Bank for Corporates Award by Euromoney.
- » Government banking unit focused on deposit mobilization from Government and Quasi Government institutions.
- » Strengthening investment banking activities with a new proprietary investment department.
- » Expansion of services to include asset management and corporate advisory.

Treasury, Investments & Financial Institutions
OMR 11.23 M

13%

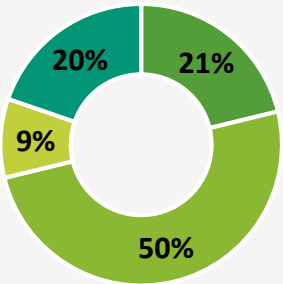
- » Manages funding, liquidity, and risk (interest rate and exchange rate).
- » Offers various financial products: money market, currency swaps, interest rate swaps, options, and plain vanilla currency transactions.
- » Includes desks for Foreign Exchange and Derivatives Sales, Money Market, Fixed Income, and Interbank.
- » Oversees international Correspondent Banking relationships.
- » Provides access to a wide network of leading correspondent banks for Corporate and Retail clients.

Islamic Banking
OMR 2.33 M

17%

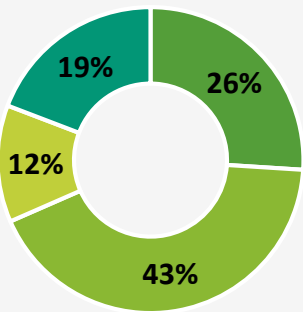
- » Over 104,000 Dhofar Islamic customers (individual & wholesale banking).
- » Launched in 2013, offering Shari'ah-compliant financial services.
- » Provides retail, corporate, treasury, and investment banking services.
- » Operates independently from the Bank's conventional banking operations.
- » Established an Islamic finance banking team at the head office.
- » Has 30 dedicated Islamic banking branches exclusively for Islamic banking customers.
- » Awarded Best Islamic Bank in Oman in 2019 by Middle East Banking Awards, EMEA Finance.

Liabilities contribution by segment



■ Retail ■ Corporate
■ Treasury&FI ■ Dhofar Islamic

Assets contribution by segment



■ Retail ■ Corporate
■ Treasury&FI ■ Dhofar Islamic

Digital Banking-BankDhofar Wins 'Best Digital Bank of the Year' by TAS Business Awards

-Launch of Multi-Function Kiosk (statement printing and cheque-book issuance; and Debit card issuance).

-Launch of Dhofar Pay, Samsung Pay and Apple pay.

-New Soft POS for merchants
-New mobile banking app
-Launch of WhatsApp services
-Digital On-borading platform & app
-Merchant Portal

-Direct API integration with ICICI
- Internet Banking for international remittances
-EIPO

-Enhanced card management services on Digital Banking (Set / reset Debit and Credit Card PINs, Limit change (Cash Withdrawal & POS).
- Locate your nearest ATM,CDM & branch.

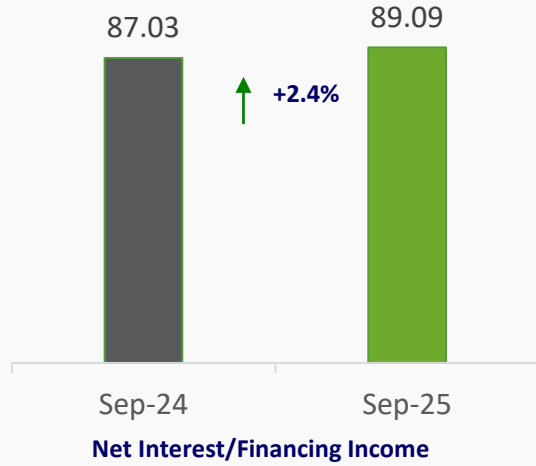
-Enhanced remittance services on Digital Banking i.e. BUNA and 24x7 RTGS.
-Improved salary processing in B2B and Digital banking
-Implementation of Government revenue collection system on Digital Banking.

-First bank to introduce RMV4 cash recycling engine DN series ATM/CDM

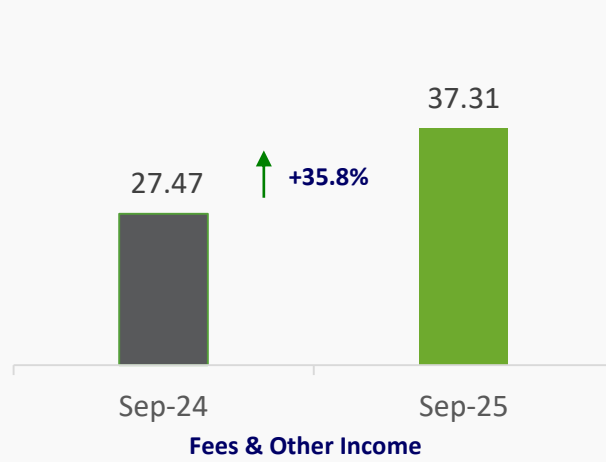
Consolidated Profit & Loss statement at a glance

OMR million

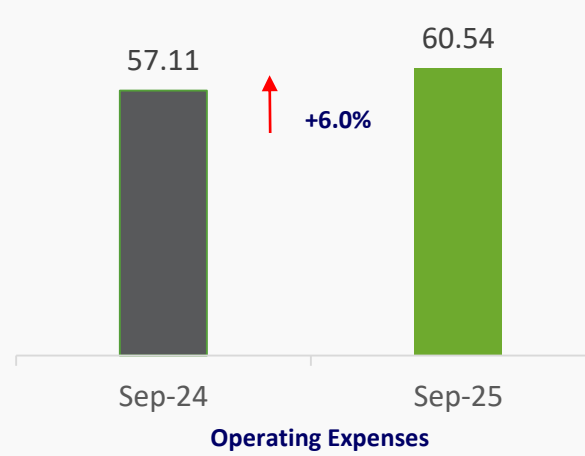
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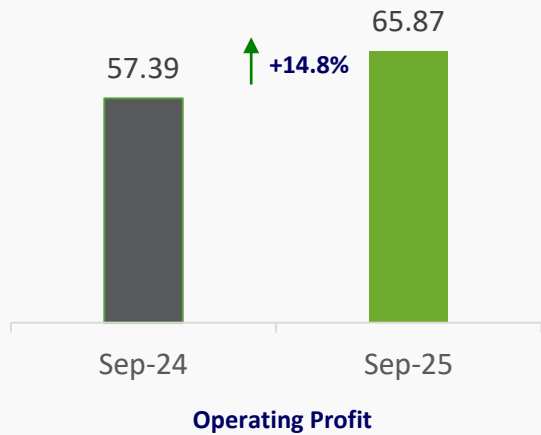
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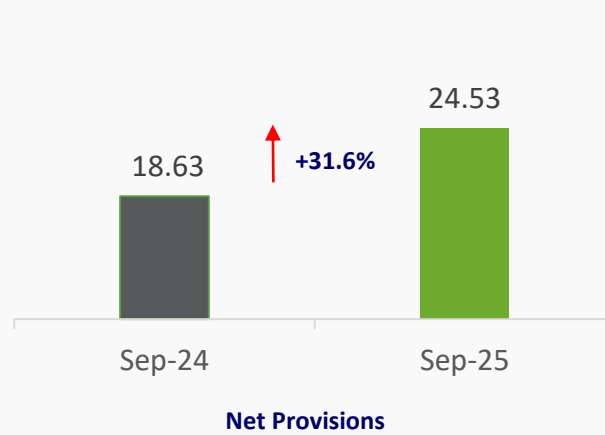
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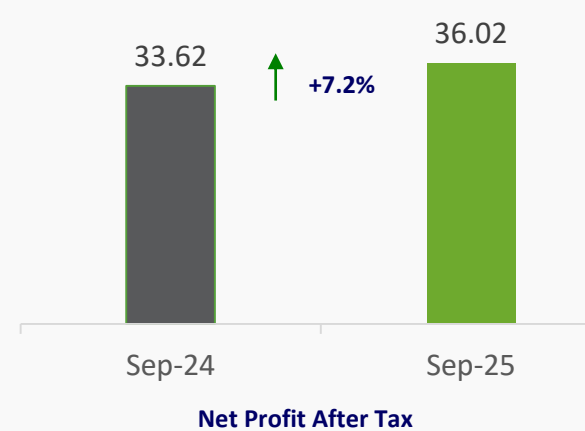
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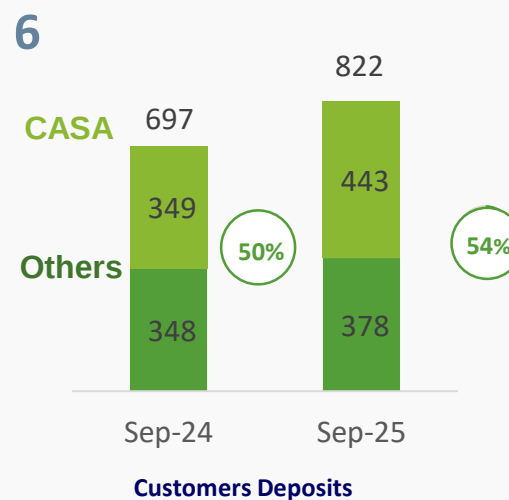
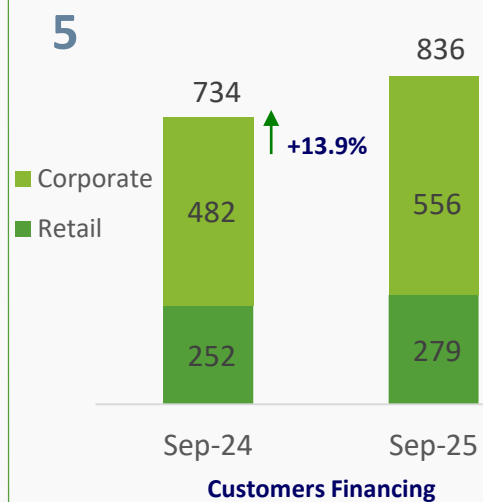
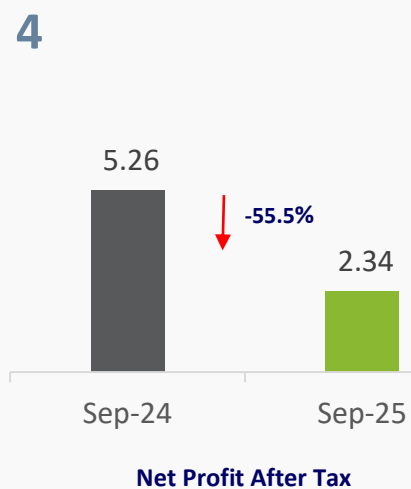
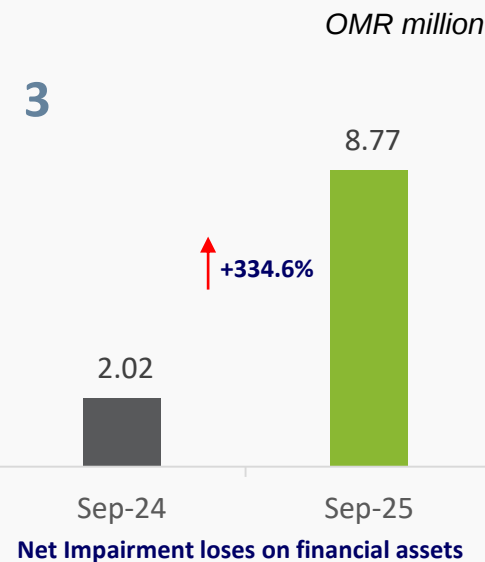
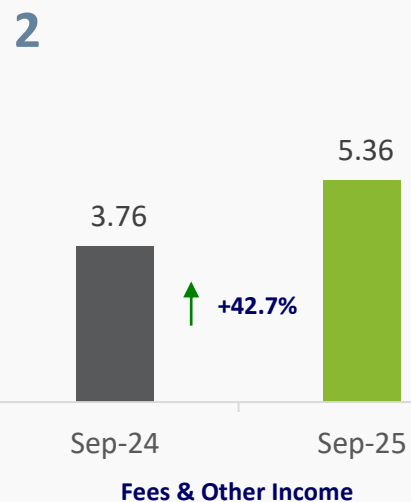
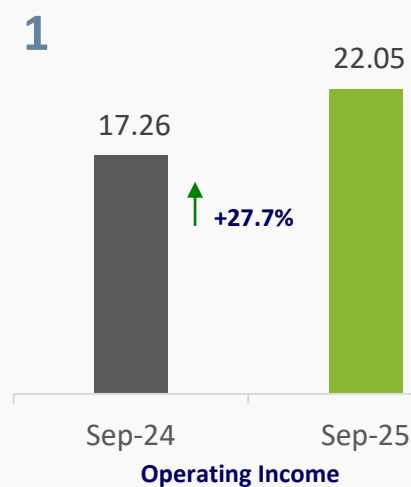


6



- Net interest/ financing income
OMR 89.09 M +2.4% YOY
- Fees and other income
OMR 37.31 M +35.8% YOY
- Total operating expense
OMR 60.54 M +6.0% YOY
- Operating profit
OMR 65.87 M +14.8% YOY
- Net provision
OMR 24.53 M +31.6% YOY
- Net profit after tax
OMR 36.02 M +7.2% YOY

Dhofar Islamic window at a Glance



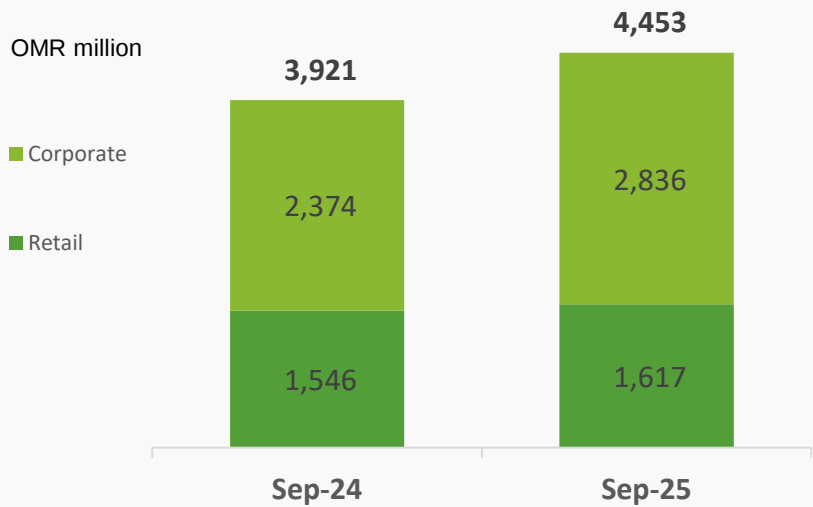
- Fees and other income
OMR 5.36 M +42.7% YOY
- Customers Financing
OMR 836 M +13.9% YOY
- Customers Deposits
OMR 822 M +17.9% YOY
- Cost to income ratio
47.75% -4.7%YOY
- CASA
54% +4% YOY
- Net Profit
2.34 M -55.5% YOY

Dhofar Islamic Market Share:

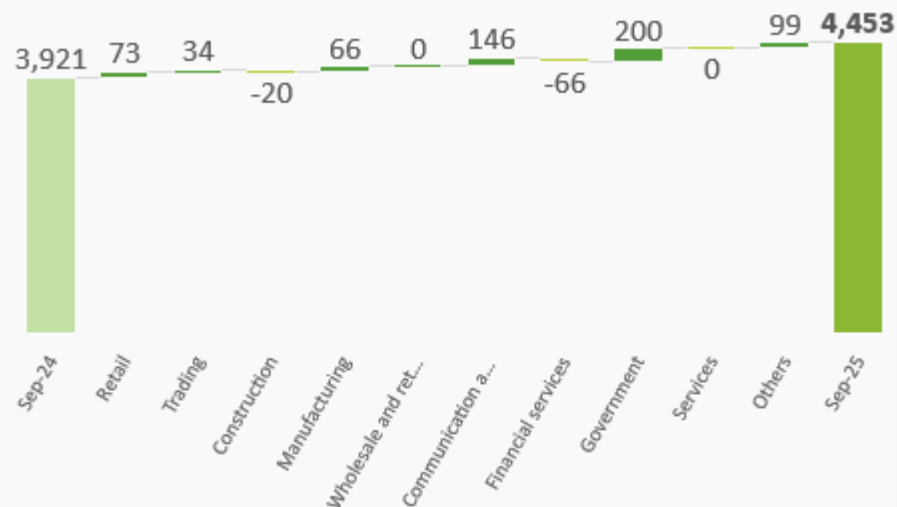
- Assets: (11%)
- Loans (11%)
- Deposits (11%)

Gross Loans & Advances

Loans – September 2025



Evolution of Gross loans – September 2025



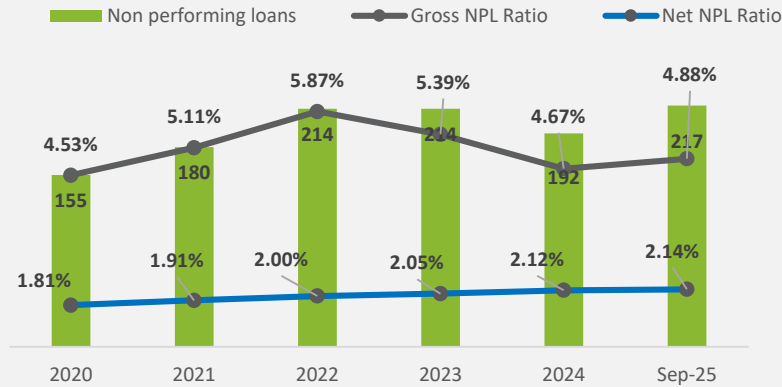
- The Bank continues to focus on improving credit quality.
- Diversified loan portfolio across sectors with a strong franchise in retail.
- The Bank witnessed a growth in loan book of 13.6% from OMR 3.92 billion as at Sep-24 to OMR 4.45 billion as at Sep-25.

Gross Loans Composition September 2025



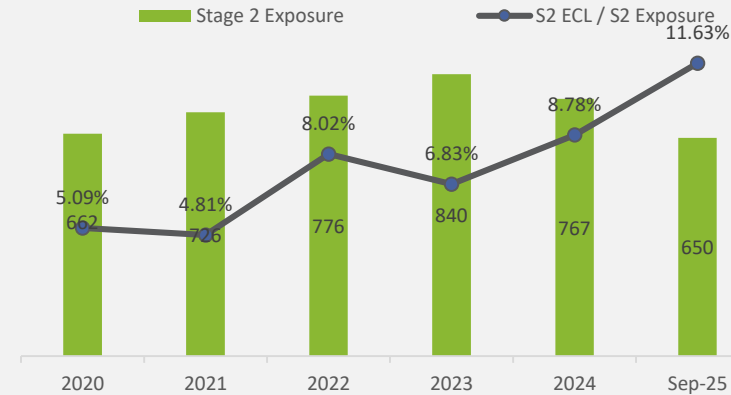
Non-performing loans and Gross NPL Ratio

OMR million



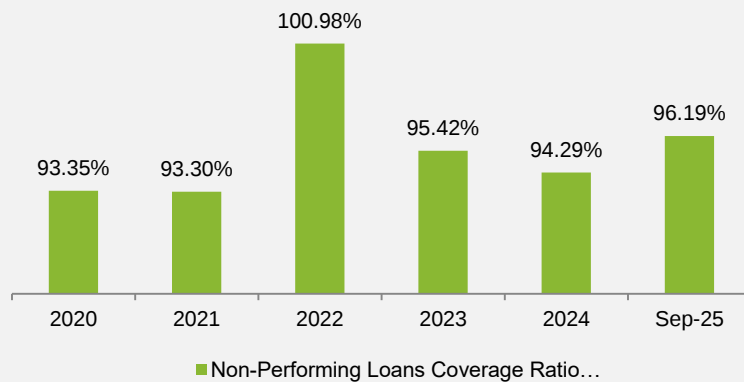
Stage 2 Exposure & ECL

OMR million

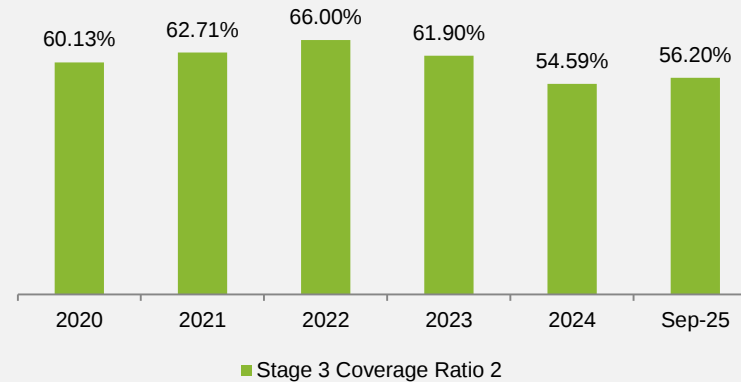


- Gross NPL ratio has increased by 21 Bps YTD from 4.67% in Dec-24 to 4.88% in Sep-25.
- Net NPL (net of interest reserve & ECL) has stood at 2.14% as of Sep-25.
- NPL coverage ratio (total funded ECL stage 1,2&3 against funded stage 3 NPL) increased by 1.9% YTD from 94.29% in Dec-24 to 96.19% in Sep-25.
- Stage 2 ECL to Exposure ratio has increased by 2.85% from 8.78% in Dec-24 to 11.63% in Sep-25.
- Stage 3 coverage ratio stood at 56.20% in Sep-25.

Non-Performing Loans Coverage Ratio

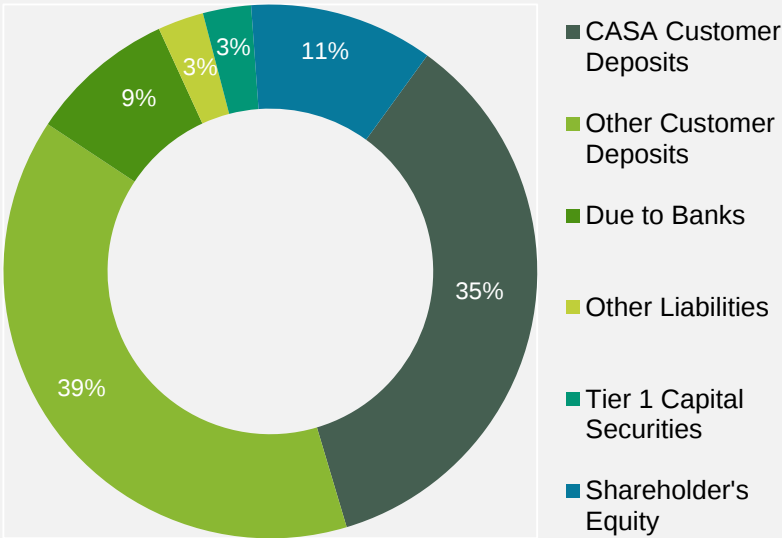


Stage 3 Coverage Ratio *



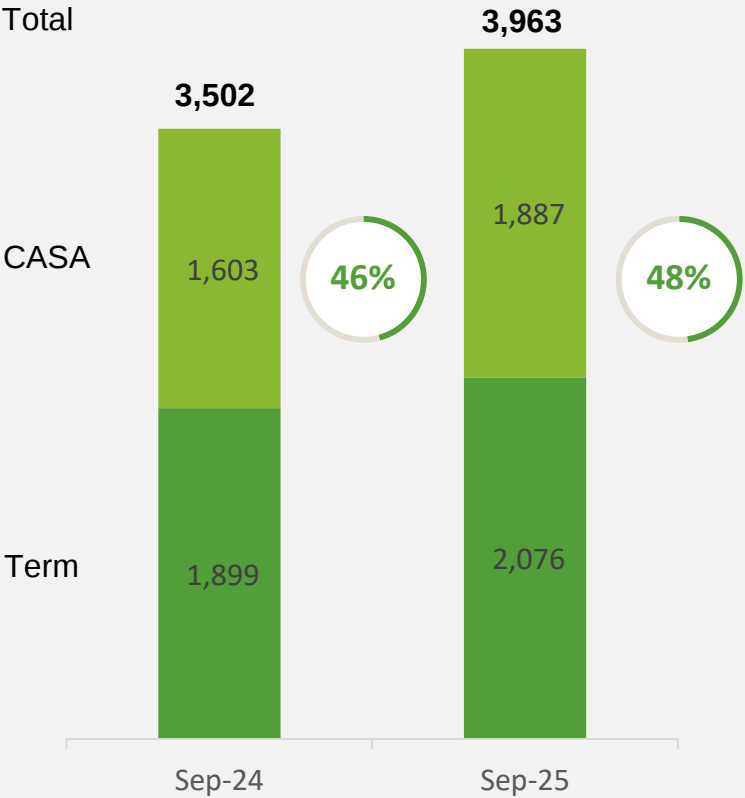
* Total funded ECL stage 3 against funded stage 3 Exposure

Funding Mix



Customer Deposits Sep -2025

OMR million

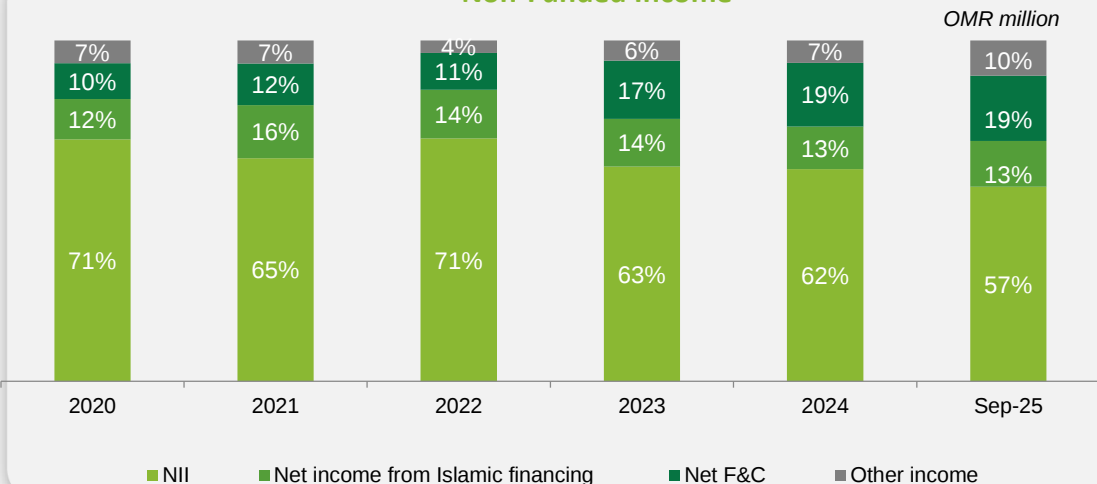


- The Bank witnessed a growth in deposit book of 13.2% from OMR 3.50 billion as at Sep-24 to OMR 3.96 billion as at Sep-25.
- Customer deposits increased with CASA's constituting 48% of the total deposits.
- Stable funding with access to diversified sources of funding.
- The Bank is primarily customer deposit-funded with a broadly stable deposit base, including sticky deposits from GREs.
- The Bank holds a portfolio of highly liquid investment securities mainly Omani sovereign instruments, available for repo, if needed.
- LCR at 126%
- NSFR at 104%

LCR & NSFR are calculated on weighted average value

Profitability & Performance

Non-Funded Income

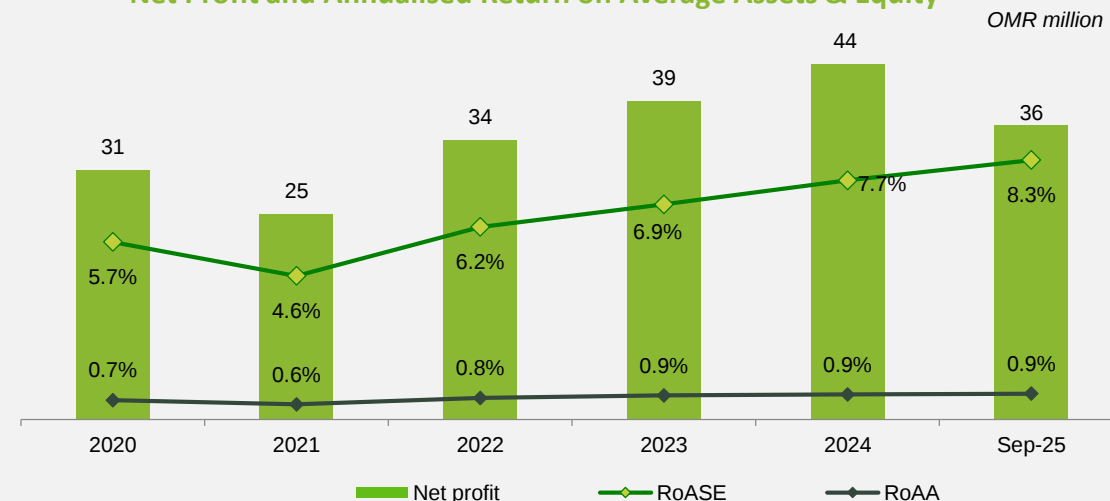


- Fees and other operating income for the period ended 30th September 2025 was RO 37.31 million compared to the comparative period 30th September 2024 of RO 27.47 million resulting in an increase of 35.82%.
- Bank increased its fee income with focus on improving fee income opportunities across all the business segment.
- The consolidated net profit as at 30th September 2025 recorded growth of 7.20% to reach RO 36.02 million compared to RO 33.61 million as at 30th September 2024.
- Increase of ROASE by 37 bps from 7.93% Sep-24 to 8.30% Sep-25.

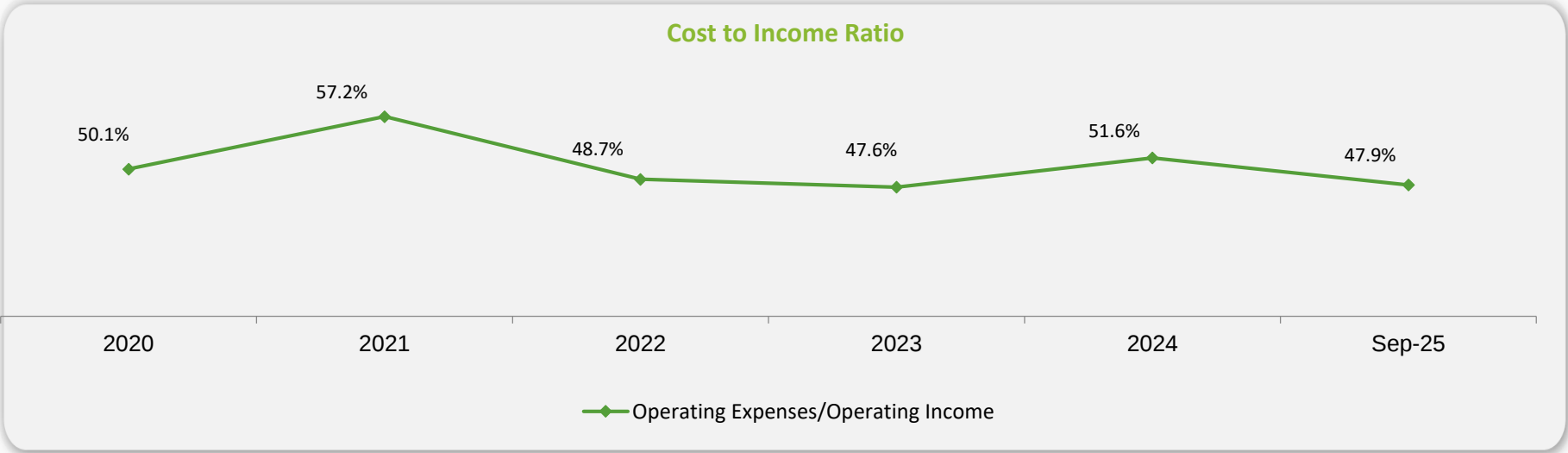
Net Revenue Breakdown

Non-funded income (OMR'000)	2020	2021	2022	2023	2024	Sep-25
Net fees & commission income	13,589	15,447	14,892	24,692	28,573	24,239
Miscellaneous income	1,587	1,291	2,693	2,273	1,281	2,291
Total fees & commission	15,176	16,738	17,585	26,965	29,854	26,530
FX & Investment income	7,177	7,285	3,151	6,297	8,819	10,783
Total Non-funded income	22,353	24,023	20,736	33,262	38,673	37,313
Fee to income ratio	17.20%	19.00%	14.49%	23.09%	25.30%	29.52%

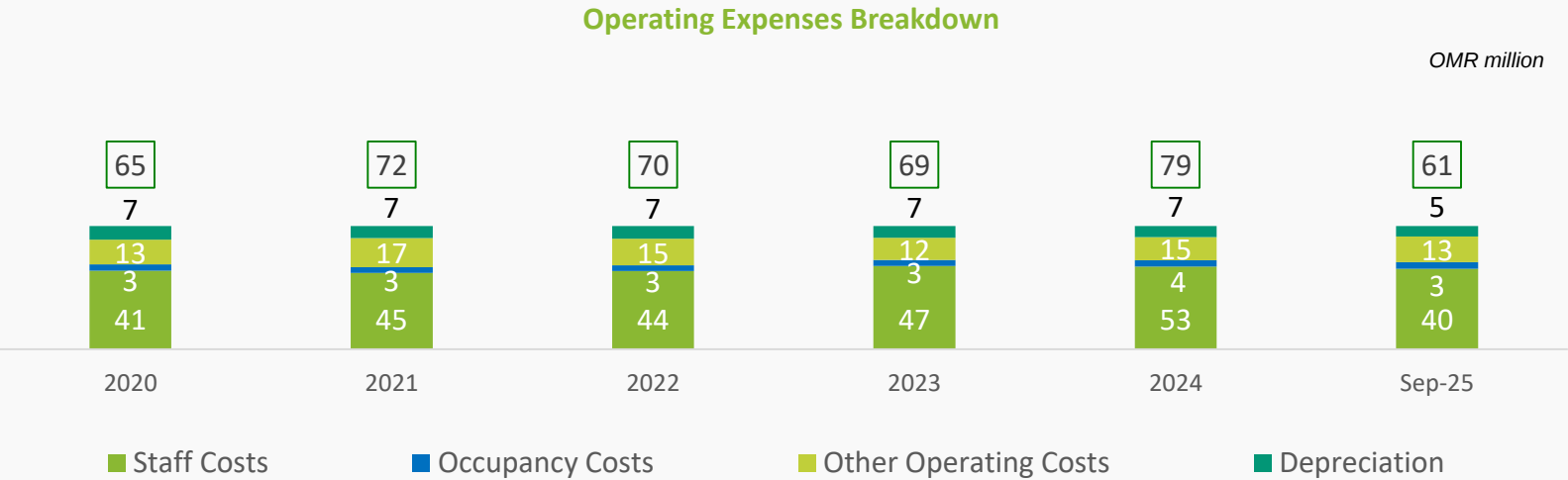
Net Profit and Annualised Return on Average Assets & Equity



Operating Expenses

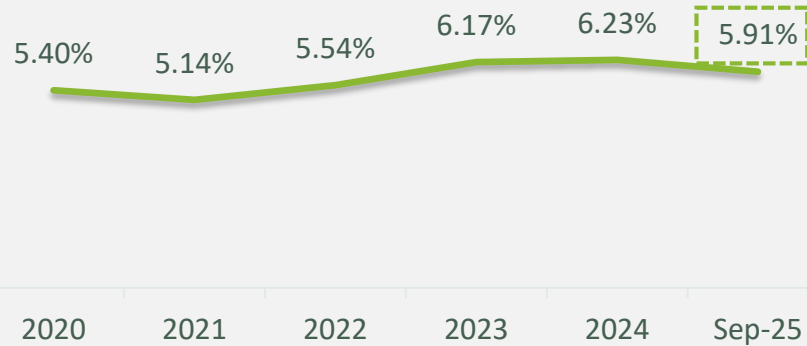


- Bank's operating expenses for Sep -25 are higher by 6.0% at RO 60.5 million from RO 57.1 million in Sep-24.
- The cost to income ratio increase due to new business lines and departments as well as branch network expansion.
- The bank has made significant investments in technology and streamlining operations to improve controls and efficiency.
- The benefit of these investments will accrue in the coming period and is expected to further improve the cost to income ratio.

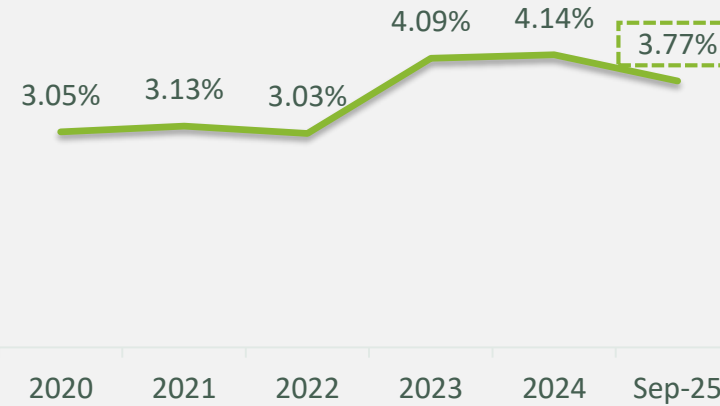


Yield , COF & NIM Analysis

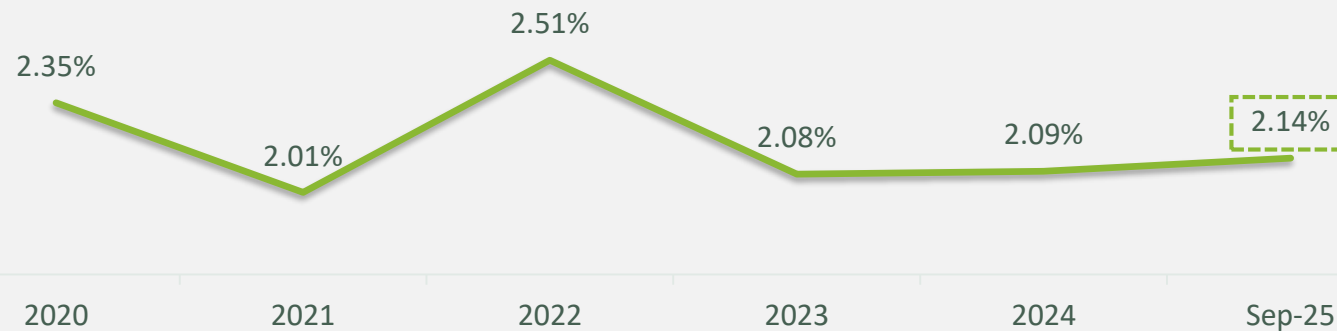
Asset Yield



Cost of Funds



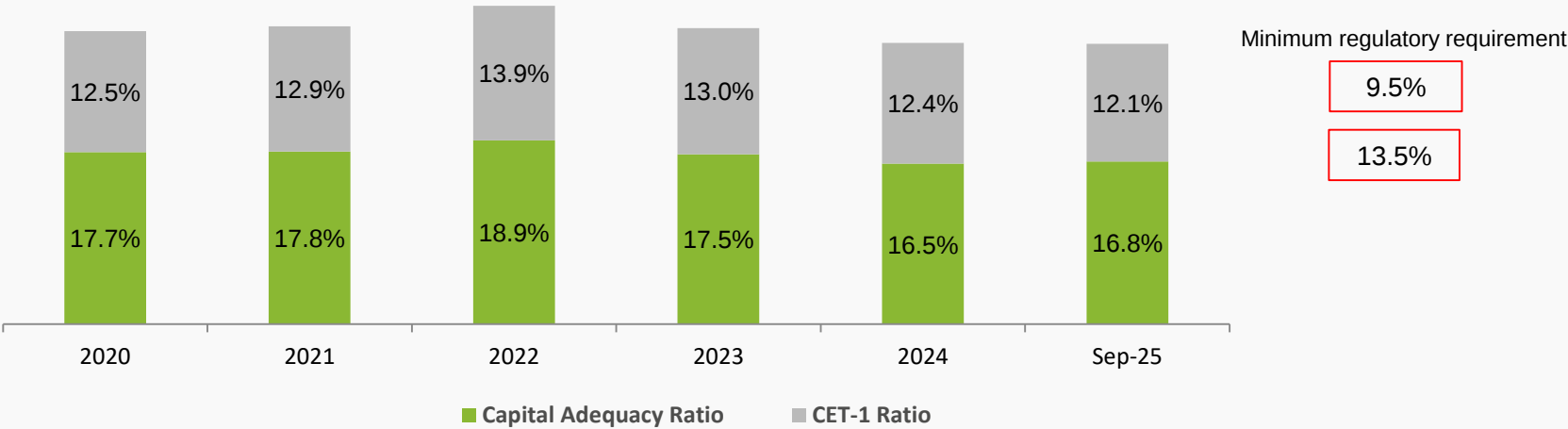
Net Interest Spread



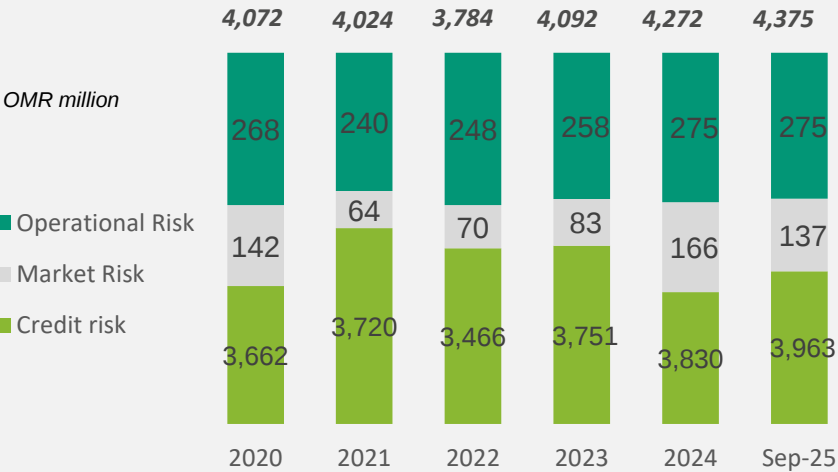
- The Yield has decreased by 32 Bps compared to Dec-24.
- Cost of Funds decreased by 37 Bps compared to Dec-24.
- Net Interest Spread Increased to 2.14% compared to Dec-24.
- The Bank continues to monitor and improve the yield and cost of funds.

Capitalization Overview

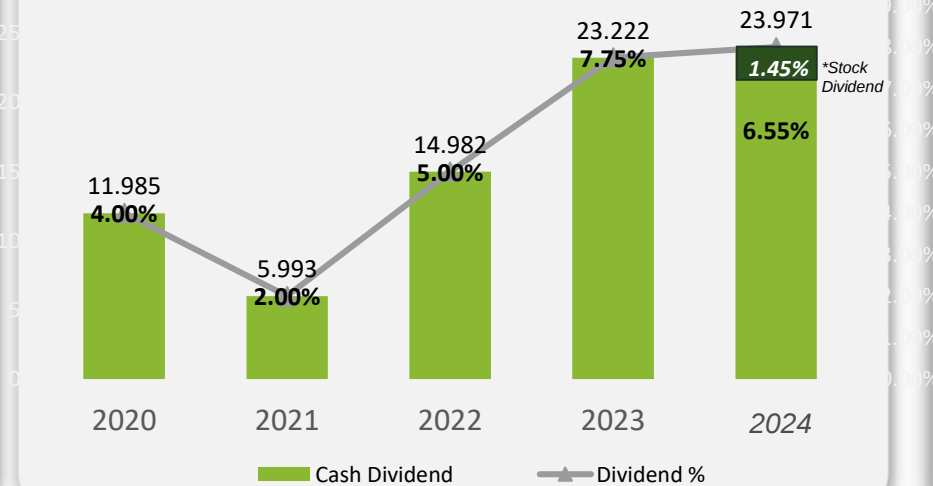
Capital Position



Risk Weighted Assets



Dividend History (2024)



- Robust CAR and a comfortable capital position resulted from a combination of various shareholder's equity, retained earnings and balance sheet optimization.
- The Bank reported capital ratio that is comfortably above the minimum regulatory limit.
- The Bank has consistently distributed dividends during the past few years.
- Total cash dividend of 6.55%, and stock dividend of 1.45% for the year ended December 2024.

Conclusion





A p p e n d i x

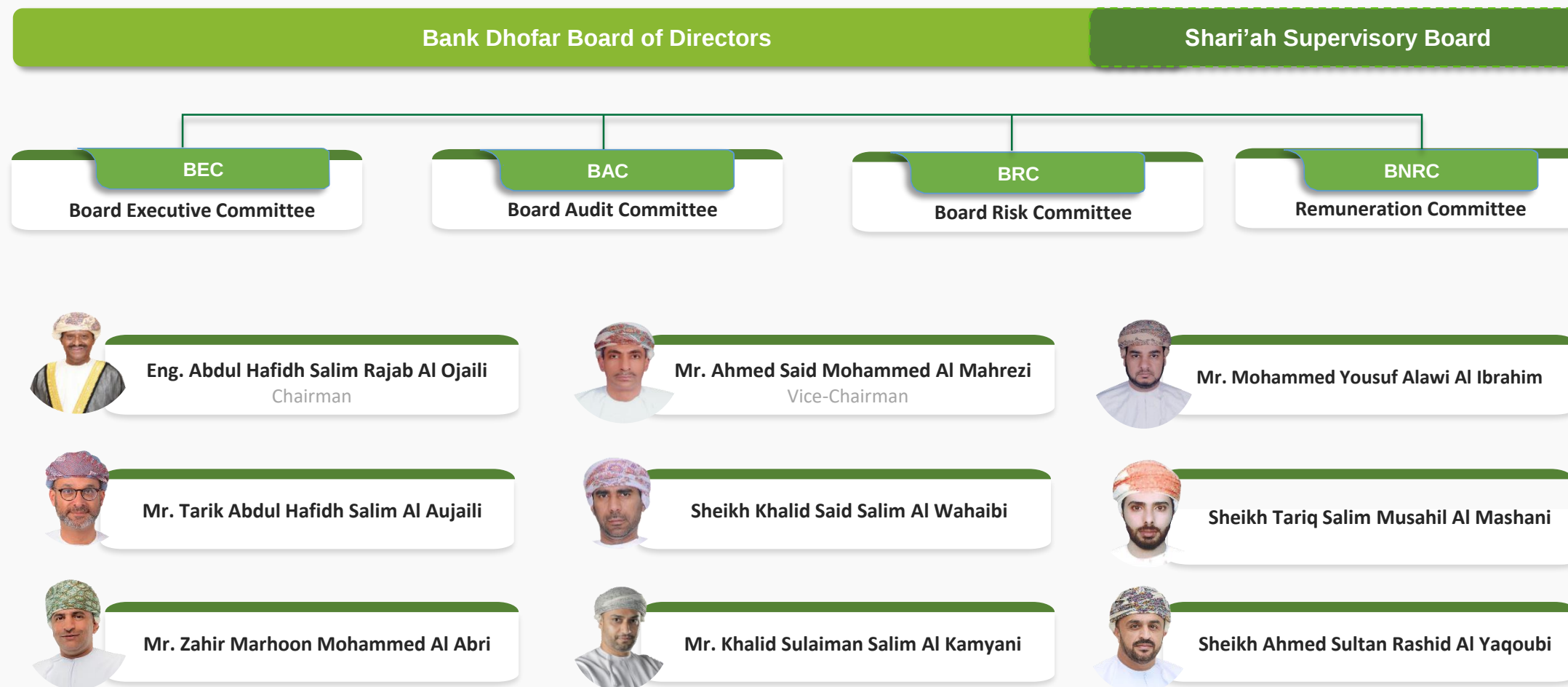
Balance Sheet (OMR)

OMR millions	2018	2019	2020	2021	2022	2023	2024	Sep-25
ASSETS								
Cash and balances with Central Bank of Oman	302	300	209	251	177	126	197	154
Loans, advances and financing to banks	329	471	122	125	148	227	196	126
Loans, advances and financing to customers	3,159	3,063	3,265	3,346	3,430	3,766	3,934	4,244
Investment Securities	304	379	458	446	469	459	648	723
Intangible asset	1	0	12	13	11	12	13	14
Property and equipment	15	19	10	8	8	9	15	14
Other assets	104	93	182	249	73	87	81	90
Total Assets	4,213	4,326	4,257	4,439	4,317	4,686	5,085	5,366
LIABILITIES								
Due to banks	369	490	452	461	573	506	438	472
Deposits to customers	2,925	2,943	2,861	2,976	2,892	3,299	3,763	3,963
Subordinated loans	64	64	35	35	0	0	0	32
Other liabilities	158	142	213	269	136	148	143	148
Total liabilities	3,515	3,640	3,561	3,740	3,600	3,953	4,345	4,615
SHAREHOLDERS' EQUITY								
Share capital	280	300	300	300	300	300	300	304
Share premium	96	96	96	96	96	96	96	96
Retained earnings	59	10	34	29	72	81	86	89
Other reserves	108	125	111	119	94	102	104	107
Total shareholders' equity	543	531	540	543	562	577	585	595
Perpetual Tier 1 Capital Securities	156	156	156	156	156	156	156	156
Total Equity	698	686	696	699	717	733	740	750
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	4,213	4,326	4,257	4,439	4,317	4,686	5,085	5,366

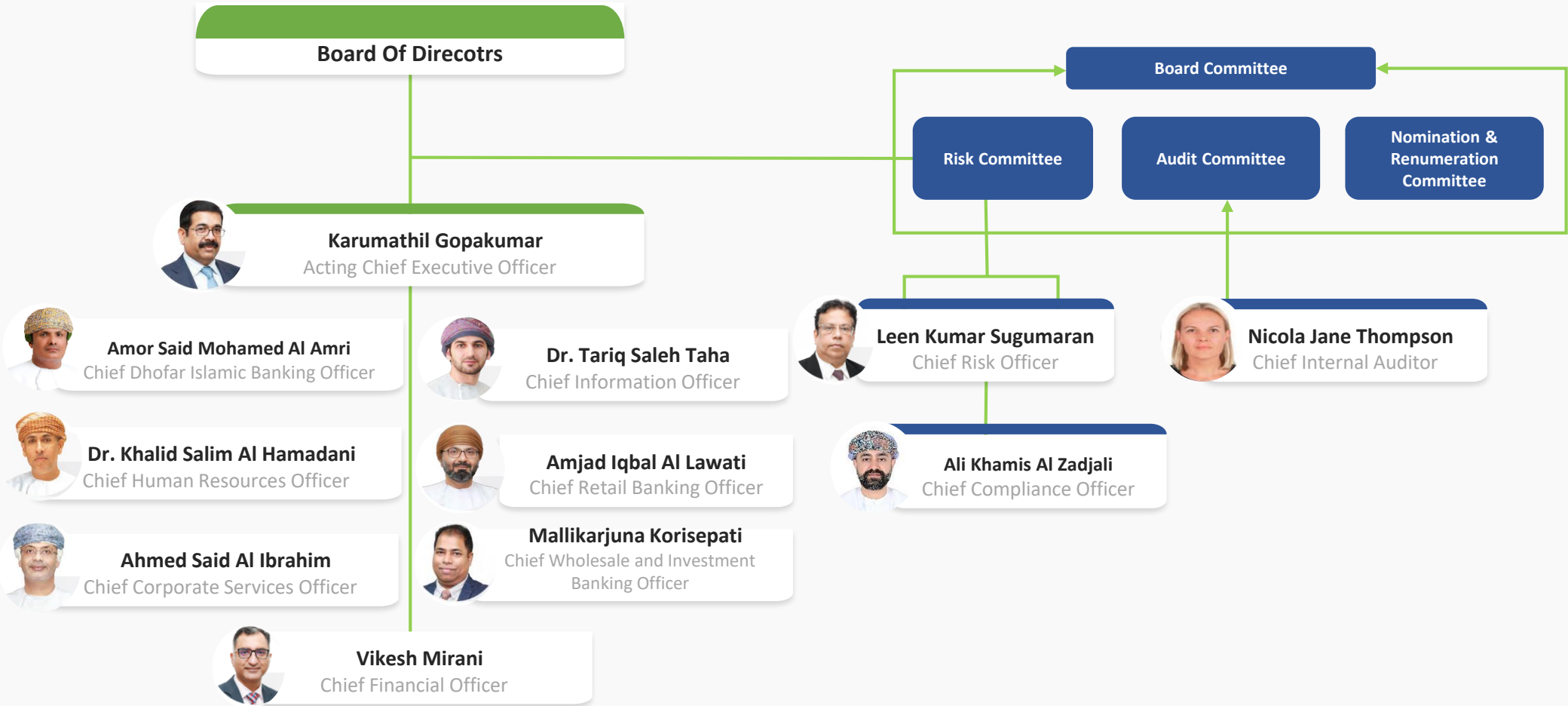
Income Statement (OMR)

OMR millions	2018	2019	2020	2021	2022	2023	2024	Sep-25
Interest income	175	182	175	173	185	220	232	178
Interest expense	(87)	(85)	(83)	(90)	(84)	(129)	(137)	(106)
Net interest income	88	97	92	83	101	91	95	72
Net Income from Islamic Financing and Investment Activities	10	12	15	20	22	20	19	17
Fees and Commission Income	21	18	16	18	19	30	38	33
Fees and Commission Expense	(5)	(4)	(3)	(2)	(4)	(6)	(10)	(9)
Net Fees and Commission Income	16	14	14	15	15	25	29	24
Other Income	19	7	9	9	6	9	10	13
Operating Income	132	130	130	126	143	144	153	126
Operating Expenses	(65)	(71)	(65)	(72)	(70)	(69)	(79)	(61)
Profit from Operations	66	58	65	54	73	75	74	66
Provisions for impairments, recoveries and write-backs	(7)	(22)	(29)	(25)	(33)	(32)	(24)	(25)
Profit from Operations after Provisions	60	36	36	29	40	44	50	41
Income Tax Expense	(9)	(6)	(5)	(4)	(6)	(5)	(7)	(5)
NET PROFIT FOR THE YEAR	50	30	31	25	34	39	43	36

Board Members & Board Committees



Organizational Structure



THANK YOU

Our latest financial information and events can be found on our website

www.bankdhofar.com

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