

# Report and financial statements (Un audited) For three months period ended 31 March 2007

#### Registered office and principal place of business:

Bank Dhofar Building Bank Al Markazi street Post Box 1507,Ruwi Postal Code 112 Sultanate of Oman

## Report and financial statements For three months period ended 31 March 2007

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#### THE BOARD OF DIRECTORS' REPORT

#### Dear Shareholders,

On behalf of the Board of Directors of Bank Dhofar (SAOG), I am pleased to present to you the Bank's financial statements for three months period ended 31 March 2007.

The total assets at the end of March 2007 reached RO 751.50 million as compared with RO 624.63 million at the end of March 2006, representing a growth of 20.31%. Net Loans and Advances to customers increased by RO 90.74 million or 19.14% to RO 564.91 million in March 2007 from RO 474.17million at the end of March 2006. The customers' deposits grew by RO 105.77 million or 23.55% to reach RO 554.99 million in March 2007 from RO 449.22 million in March 2006.

The shareholders' equity increased by 14.23% to RO 89.90 million as of March 31, 2007, from RO 78.70 million at the end of March 2006. The shareholders of the bank in the General Assembly held on March 28, 07, approved issuance of bonus shares to the shareholders at the rate of 15% of share capital of the bank. The issuance of bonus shares will take place in the month of April 2007.

The net profit for three months ended 31 March 2007 grew by RO 388K or 10.59% to RO 4,052K as compared with RO 3,664K for the same period last year.

On behalf of the Board, I would like to thank our valuable customers for their patronage and confidence they have reposed in the Bank. I also thank our shareholders for their continuous support and the Bank's staff and management, whose commitment to the Bank is highly appreciated.

The Board of Directors also wishes to thank the Central Bank of Oman for its guidance to the Bank.

Finally, on behalf of the Board of Directors, I would like to express our most sincere gratitude to His Majesty Sultan Qaboos Bin Said for his wise leadership.

Eng. Abdul Hafidh Salim Rajab Al-Aujaili Chairman

## Balance sheet (Un audited) at 31 March 2007

	Notes	2007 RO'000	2006 RO'000
ASSETS			
Cash and cash equivalents	3	128,839	45,237
Treasury bills	4	5,730	-
Loans and advances to banks	5	19,293	46,704
Loans and advances to customers	6	564,905	474,168
Financial instruments at fair value through profit or loss	7	7,790	13,382
Available-for-sale investments	8	11,729	33,040
Intangible assets	9	3,971	3,808
Property and equipment		4,190	3,784
Other assets		5,055	4,508
Total assets		751,502	624,631
LIABILITIES			
Due to banks	10	69,567	68,885
Deposits from customers	11	554,994	449,216
Other liabilities		29,680	20,470
Subordinated bonds	12	7,362	7,362
Total liabilities		661,603	545,933
SHAREHOLDERS' EQUITY			
Share capital	13	53,082	46,158
Share premium	13	5,429	5,429
Legal reserve	14	9,870	7,857
Subordinated bond reserve	14	5,888	4,416
Investment revaluation reserve	14	1,721	4,114
Retained earnings	11	13,909	10,724
Total shareholders' equity		89,899	78,698
Total liabilities and shareholders' equity		751,502	624,631
Contingent liabilities and commitments	22	125,487	109,439
Net assets per share (Rials Omani)		0.169	0.170

## Income statement (Un audited) For three months period ended 31 March 2007

		2007	2006
	Notes	RO'000	RO'000
Interest income		11,466	9,912
Interest expense		(4,696)	(3,517)
Net interest income	17	6,770	6,395
Other income	18	1,970	1,288
Operating income		8,740	7,683
Staff and administrative costs		(3,551)	(3,272)
Depreciation		(329)	(259)
Operating expenses		(3,880)	(3,531)
Profit from operations		4,860	4,152
Provision for loan impairment	6	(494)	(271)
Recoveries from allowance for loan impairment	6	240	281
Bad debts written-off		(5)	(2)
Impairment of financial instruments at fair value through profit or loss			-
Profit from operations after provision		4,601	4,160
Income tax expense		(549)	(496)
Profit for the period		4,052	3,664
Earning per share (Basic) - annualized (Rials Omani)	15	0.035	0.035

## Statement of Changes in Shareholders' Equity (Un audited) For three months period ended 31 March 2007

	Notes	Share capital RO'000	Share premium RO'000	Legal reserve RO'000	Subordinated bond reserve RO'000	Investment revaluation reserve RO'000	Retained Earnings RO'000	Total RO'00 0
1 January 2006		41,962	5,429	7,857	4,416	4,289	15,452	79,405
Profit for the 31st March 2006				-			3,664	3,664
Fair value increase				-	-	-	-	-
Total recognised income for 2006						4,289	3,664	3,664
Net transfer to income statement on sale of available-for-sale investments		-	-	-	-	(175)		(175)
Dividend paid for 2005				-	-	-	(4,196)	(4,196)
Bonus issue for 2005		4,196	-	-	-	-	(4,196)	-
Transfer to legal reserve	14	-	-	-	-	-	-	-
31 March 2006		46,158	5,429	7,857	4,416	4,114	10,724	78,698

## Statement of Changes in Shareholders' Equity (Un audited) For three months period ended 31 March 2007 (continued)

	Notes	Share capital RO'000	Share premium RO'000	Legal reserve RO'000	Subordinated bond reserve RO'000	Investment revaluation reserve RO'000		Total RO'000
1 January 2007		46,158	5,429	9,870	5,888	2,231	23,705	93,281
Profit for the as 31 <sup>st</sup> March 2007 Fair value decrease				- -			4,052	4,052
Total recognised income for 2007							4,052	4,052
Net transfer to income statement on sale of available-for-sale investments		-	-	-	-	(510	-	(510
Dividend paid for 2006		-	-	-	-	-	(6,924)	(6,924)
Bonus issue for 2006		6,924	<u>-</u>	-	-		(6,924)	
31 March 2007		53,082	5,429	9,870	5,888	1,721	13,909	89,899

## Cash Flow Statement (Un audited) For three months period ended 31 March 2007

Operating activities Interest and commission receipts Interest payments	2007 RO'000 13,113 (3,965)	2006 RO'000 10,928 (2,600)
Cash payments to suppliers and employees	(193) <b>8,955</b>	(1,386) 6,942
(Increase) decrease in operating assets	<u>(21,355)</u>	(4,269)
Increase (decrease) in operating liabilities	<u>56,590</u>	<u>5,946</u>
Net cash from operating activities Income tax paid Cash flow from operating activities	44,190 (1,715) 42,475	8,619 (1,583) 7,036
Net cash used in investing activities	<u>(417)</u>	(22,101)
Net cash used in financing activities	<u>(6,924)</u>	(4,196)
Net cash (decrease) increase in cash and cash equivalents	35,134	(19,261)
Cash and cash equivalents at 1 January Cash and cash equivalents at 31 March	108,127 143,261	102,489 83,228
Cash and cash equivalents Loans and advances to banks due within 90 days Due to banks Capital Deposit with Central Bank of Oman Cash and cash equivalents for the purpose of cash flow statement	128,839 15,453 (531) (500) 143,261	45,237 38,928 (437) (500) 83,228

#### 1. Legal status and principal activities

Bank Dhofar SAOG (the Bank) is incorporated in the Sultanate of Oman as a public joint stock company and is principally engaged in corporate, retail and investment banking activities. The Bank has a listing on Muscat Securities Market (MSM) and its principal place of business is its Head Office, Capital Business District (CBD), Ruwi, Sultanate of Oman.

#### 2. Principal accounting policies

#### 2.1. Basis of preparation

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS), the requirements of the Commercial Companies Law of 1974, as amended and disclosure requirements of Capital Market Authority.

The financial statements have been prepared on historical cost basis except for derivative financial instruments, financial instruments at fair value through profit and loss and available for sale financial assets which are measured at fair value.

The policies have been consistently applied in dealing with items that are considered material in relation to the Bank's financial statements to all the years presented.

The preparation of financial statements in conformity with IFRS requires use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Bank's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in note 32.

At the date of authorisation of these financial statements the following standards were in issue but not yet effective:

IFRS 7: Financial Instruments: Disclosures

IFRIC 9: Reassessment of Embedded Derivatives

IFRIC 10: Interim Financial Reporting and Impairment

The management anticipates that the adoption of the standard will have no material impact on the financial statements of the Bank.

#### 2.2. Foreign currency translations

#### 2.2.1. Functional and presentation currency

Items included in the Bank's financial statements are measured using Rials Omani which is the currency of the primary economic environment in which the Bank operates, rounded off to the nearest thousand.

#### 2. Principal accounting policies (continued)

#### 2.2. Foreign currency translations (continued)

#### 2.2.2. Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement. Translation differences on non-monetary items, such as equities held at fair value through profit or loss, are reported as part of the fair value gain or loss. Translation differences on non-monetary items, such as equities classified as available-for-sale financial assets, are included in the investment revaluation reserve in equity.

#### 2.3. Financial instruments

#### 2.3.1. Classification

The Bank classifies its financial assets in the following categories: financial assets at fair value through profit or loss; loans and receivables; held-to-maturity investments; and available-for-sale financial assets. Management determines the classification of its investments at initial recognition.

#### 2.3.1.1. Financial assets at fair value through profit or loss

This category has two sub-categories: financial assets held for trading, and those designated at fair value through profit or loss at inception. A financial asset is held in this category if acquired principally for the purpose of short-term profit taking or if so designated by management. Derivatives are also categorised as held for trading unless they are designated as hedges.

#### 2.3.1.2. Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They can be originated or acquired by the bank with no intention of trading the receivable and comprise loans and advances to banks and customers other than bonds purchased at original issuance.

#### 2.3.1.3. Available-for-sale

Available-for-sale investments are those intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices.

#### 2.3.2. Recognition and derecognition

The Bank recognises financial assets at fair value through profit or loss and available-for-sale assets on the trade date, the date it commits to purchase or sell the asset. From this date any gains and losses arising from changes in fair value of the assets are recognised. Loans and receivables, deposits and subordinated liabilities are recognised on the date they are originated.

#### 2. Principal accounting policies (continued)

#### 2.3. Financial instruments (continued)

#### 2.3.2. Recognition and derecognition (continued)

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or where the Bank has transferred substantially all risks and rewards of ownership. A financial liability is derecognised when it is extinguished.

#### 2.3.3. Measurement

Financial assets are measured initially at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss.

Subsequent to initial recognition all financial assets at fair value through profit or loss and all available-for-sale assets are measured at fair value, except equity instrument that does not have a quoted market price in an active market and whose fair value cannot be reliably measured is stated at cost, including transaction costs, less impairment losses.

All non-trading financial liabilities and loans and receivables are measured at amortised cost less impairment losses. Amortised cost is calculated on the effective interest rate method. Premiums and discounts, including initial transaction costs, are included in the carrying amount of the related instrument and amortised based on the effective interest rate of the instrument.

#### 2.3.4. Fair value measurement principles

The fair values of quoted investments in active markets are based on current bid prices. If the market for a financial asset is not active (and for unlisted securities), the Bank establishes fair value by using valuation techniques. These include the use of recent arm's length transactions, discounted cash flow analysis and other valuation techniques commonly used by market participants.

Where discounted cash flow techniques are used, estimated future cash flows are based on management's best estimates and the discount rate is a market related rate at the balance sheet date for an instrument with similar terms and conditions.

The fair value of derivatives that are not exchange-traded is estimated at the amount that the Bank would receive or pay to terminate the contract at the balance sheet date taking into account current market conditions and the current creditworthiness of the counter-parties.

#### 2.3.5. Gains and losses on subsequent measurement

Gains and losses arising from changes in the fair value of the financial assets at fair value through profit or loss category are included in the income statement in the period in which they arise. Gains and losses arising from changes in the fair value of available-for-sale financial assets are recognised directly in equity, until the financial asset is derecognised or impaired at which time the cumulative gain or loss previously recognised in equity is recognised in profit or loss.

#### 2. Principal accounting policies (continued)

#### 2.4. Cash and cash equivalents

For the purpose of the cash flow statement, cash and cash equivalents comprise balances with less than three months' maturity from the date of acquisition, including: cash on hand, non-restricted cash deposited with the Central Bank of Oman, amounts due from other banks and eligible treasury bills and certificate of deposits.

#### 2.5. Treasury bills

Treasury bills issued for a term longer than three months are classified separately as assets available-for- sale.

#### 2.6. Offsetting

Financial assets and liabilities are offset and the net amount is reported in the balance sheet when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

#### 2.7. Impairment of financial assets

The Bank assesses at each balance sheet date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. Objective evidence that a financial asset or group of assets is impaired includes observable data that comes to the attention of the Bank about the following loss events:

- (i) significant financial difficulty of the issuer or obligor;
- (ii) a breach of contract, such as a default or delinquency in interest or principal payments;
- (iii) the Bank granting to the borrower, for economic or legal reasons relating to the borrower's financial difficulty, a concession that the lender would not otherwise consider;
- (iv) it becoming probable that the borrower will enter bankruptcy or other financial reorganisation;
- (v) the disappearance of an active market for that financial asset because of financial difficulties; or
- (vi) observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group, including:
  - adverse changes in the payment status of borrowers in the group; or
  - national or local economic conditions that correlate with defaults on the assets in the group.

#### For three months period ended 31 March 2007 (continued)

#### 2. Principal accounting policies (continued)

#### 2.7. Impairment of financial assets (continued)

The Bank first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss on loans and receivables carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the income statement. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Bank may measure impairment on the basis of an instrument's fair value using an observable market price.

The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics (i.e. on the basis of the Bank's grading process that considers asset type, industry, geographical location, collateral type, past-due status and other relevant factors). Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the assets in the Bank and historical loss experience for assets with credit risk characteristics similar to those in the Group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently.

Estimates of changes in future cash flows for groups of assets should reflect and be directionally consistent with changes in related observable data from period to period (for example, changes in unemployment rates, property prices, payment status, or other factors indicative of changes in the probability of losses in the group and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Bank to reduce any differences between loss estimates and actual loss experience.

When a loan is known to be uncollectible, all the necessary legal procedures have been completed, and the final loss has been determined, the loan is written off against the related provision for loan impairment. Such loans are written off after all the necessary procedures have been completed and the amount of the loss has been determined. Subsequent recoveries of amounts previously written off decrease the amount of the provision for loan impairment in the income statement.

#### 2. Principal accounting policies (continued)

#### 2.7. Impairment of financial assets (continued)

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the income statement.

The Bank assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets, other than investments at fair value through profit and loss, is impaired. In the case of equity investments classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is considered in determining whether the assets are impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss – is removed from equity and recognised in the income statement. Impairment losses recognised in the income statement on equity instruments are not reversed through the income statement. If, in a subsequent period, the fair value of a debt instrument classified as available for sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed through the income statement.

#### 2.8. Property and equipment

Items of property and equipment are stated at cost less accumulated depreciation and impairment loss. Depreciation is calculated so as to write off the cost of property and equipment, other than freehold land and capital work-in-progress, by equal instalments over their estimated economic useful lives from the date the asset is brought into use, as follows:

	Years
Buildings	7-25
Furniture and fixtures	3-7
Motor vehicles	3-5
Computer equipment	4

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and value in use.

Gains and losses on disposal of property and equipment are determined by reference to their carrying amount and are taken into account in determining operating profit. Repairs and renewals are charged to the income statement when the expense is incurred. Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the item of property and equipment. All other expenditure is recognised in the income statement as an expense as incurred.

#### 2.9. Intangible assets

Goodwill represents the excess of the cost of an acquisition over the fair value of the net identifiable assets acquired at the date of acquisition. Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses.

#### For three months period ended 31 March 2007 (continued)

#### 2. Principal accounting policies (continued)

#### 2.10. Provisions

A provision is recognised in the balance sheet when the Bank has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation and the amount has been reliably estimated. If the effect is material, provisions are determined by discounting the expected future cash flows at a rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

#### 2.11. Dividends

Dividends are recognised as a liability in the year in which they are declared.

#### 2.12. Interest income and expense

Interest income and expense are recognised in the income statement using the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Bank estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

#### 2.13. Fees and commission income

Fees and commissions are generally recognised on an accrual basis when the service has been provided. Loan commitment fees for loans that are likely to be drawn down are deferred (together with related direct costs) and recognised as an adjustment to the effective interest rate on the loan. Loan syndication fees are recognised as revenue when the syndication has been completed and the Bank retained no part of the loan package for itself or retained a part at the same effective interest rate for the other participants. Commission and fees arising from negotiating, or participating in the negotiation of, a transaction for a third party – such as the arrangement of the acquisition of shares or other securities or the purchase or sale of businesses – are recognised on completion of the underlying transaction. Portfolio and other management advisory and service fees are recognised based on the applicable service contracts, usually on a time-apportionment basis. Asset management fees related to investment funds are recognised rateably over the period the service is provided. The same principle is applied for wealth management, financial planning and custody services that are continuously provided over an extended period of time.

#### For three months period ended 31 March 2007 (continued)

#### 2. Principal accounting policies (continued)

#### 2.14. Taxation

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the income statement except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred income tax is provided in full, using the balance sheet liability method, on temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes (the tax base). The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantially enacted at the balance sheet date. The principal temporary differences arise from depreciation of property and equipment and provisions.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### 2.15. Employee benefits

End of service benefits are accrued in accordance with the terms of employment of the bank's employees at the balance sheet date, having regard to the requirements of the Oman Labour Law. Employee entitlements to annual leave and leave passage are recognised when they accrue to employees and an accrual is made for the estimated liability arising as a result of services rendered by employees up to the balance sheet date.

Contributions to a defined contribution retirement plan and occupational hazard insurance for Omani employees in accordance with the Omani Social Insurances Law of 1991 and its subsequent amendments are recognised as an expense in the income statement as incurred.

#### 2.16. Derivative financial instruments

Derivatives are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at their fair value. Fair values are obtained from quoted market prices in active markets, including recent market transactions, and valuation techniques, including discounted cash flow models and options pricing models, as appropriate. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative.

The best evidence of the fair value of a derivative at initial recognition is the transaction price (i.e., the fair value of the consideration given or received) unless the fair value of that instrument is evidenced by comparison with other observable current market transactions in the same instrument (i.e. without modification or repackaging) or based on a valuation technique whose variables include only data from observable markets. When such evidence exists, the Bank recognises profits on day 1.

#### For three months period ended 31 March 2007 (continued)

#### 2. Principal accounting policies (continued)

#### 2.16. Derivative financial instruments (continued)

The method of recognising the resulting fair value gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. Although the Bank enters into derivative instruments for hedging purposes, certain derivative instruments do not qualify for hedge accounting. Changes in the fair value of any derivative instrument that does not qualify for hedge accounting are recognised immediately in the income statement.

#### 2.17. Sale and repurchase agreements

Securities sold subject to repurchase agreements (repos) are reclassified in the financial statements as pledged assets when the transferee has the right by contract or custom to sell or repledge the collateral; the counterparty liability is included in amounts due to other banks, deposits from banks, other deposits or deposits due to customers, as appropriate. Securities purchased under agreements to resell (reverse repos) are recorded as loans and advances to other banks or customers, as appropriate. The difference between sale and repurchase price is treated as interest and accrued over the life of the agreements using the effective interest method. Securities lent to counterparties are also retained in the financial statements.

Securities borrowed are not recognised in the financial statements, unless these are sold to third parties, in which case the purchase and sale are recorded with the gain or loss included in trading income. The obligation to return them is recorded at fair value as a trading liability.

#### 2.18. Borrowings

Borrowings are recognised initially at fair value, being their issue proceeds (fair value of consideration received) net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between proceeds net of transaction costs and the redemption value is recognised in the income statement over the period of the borrowings using the effective interest method.

#### 2.19. Segment reporting

A segment is a distinguishable component of the Bank that is engaged either in providing products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Bank currently operates only in the Sultanate of Oman. The Bank's primary format for reporting segmental information is business segments, based upon management and internal reporting structure. The Bank's main business segments are corporate and retail banking.

#### 2.20. Directors' remuneration

Directors' remuneration is calculated in accordance with the Commercial Companies Law of Sultanate of Oman.

## For three months period ended 31 March 2007 (continued)

## 3. Cash and cash equivalents

•	2007 RO'000	2006 RO'000
Cash on hand	6,027	5,049
Balances with the Central Bank of Oman Certificate of deposits	47,812 75,000	4,188 36,000
-	128,839	45,237

At 31 March 2007, cash and cash equivalents included balances with the Central Bank of Oman approximately RO 500,000 (2006 - RO 500,000) as minimum reserve requirements. These funds are not available for the Bank's daily business.

## 4. Treasury bills

4. Treasury bins	2007 RO'000	2006 RO'000
Treasury bills	5,730	
5. Loans and advances to banks	2007 RO'000	2006 RO'000
Placements with other banks Current clearing accounts	17,740 1,553	45,491 1,213
	19,293	46,704

At 31 March 2007, placement with two local banks individually represented 20% or more of the Bank's placements.

#### 6. Loans and advances to customers

	2007 RO'000	2006 RO'000
Overdrafts	63,386	68,997
Loans	491,507	413,306
Loans against trust receipts	36,988	21,761
Bills discounted	1,993	3,149
Advance against credit cards	3,962	4,059
Others	10,517	7,893
Gross loans and advances	608,353	519,165
Less: Impairment allowance	(43,448)	(44,997)
Net loans and advances	564,905	474,168

At 31 March 2006, no placement with any individual bank represented 20% or more of the Bank's placements.

#### 6. Loans and advances to customers (continued)

The movement in impairment allowance and reserved interest is analysed below:

	2007	2006
	RO'000	RO'000
(a) Allowance for loan impairment		
1 January	29,170	30,106
Allowance made during the period	494	272
Released to the income statement during the period	(240)	(281)
Written off during the period	(1,151)	(1)
31 March	28,273	30,096
(b) Reserved interest		
1 January	16,727	14,258
Reserved during the period	823	829
Released to the income statement during the period	(74)	(152)
Written-off during the period	(2,301)	(34)
31 March	15,175	14,901
Total impairment allowance	43,448	44,997

As a matter of policy, the Bank considers waiver/write-off or settlement only in such cases where the Bank is satisfied that the recovery of the full outstanding liabilities from the borrower is not possible in the normal course of business or out of the securities realisation or through enforcement of the guarantee (wherever available) and that legal action will not yield higher recoveries after considering time and costs involved.

Proposals for waivers/write-off are not formula driven and are decided on a case by case basis after weighing all pros and cons. The rationale is invariably documented. In all cases, the Bank aims to recover maximum value through enforcement of collaterals/guarantees of guarantors, etc.

Interest is reserved by the Bank against loans and advances which are impaired, to comply with the rules, regulations and guidelines issued by the Central Bank of Oman.

Under the Central Bank of Oman's guidelines for provision against classified loans and advances, at 31 March 2007, out of the total provisions of approximately RO 43,448,000(2006 – RO 44,997,000) the provision made on non classified Loan and advances was approximately RO 7,817,000 (2006 - RO 8,052,000).

At 31 March 2007, impaired loans and advances on which interest has been reserved amount to approximately RO 35,675,000 (2006 - RO 33,555,000) and loans and advances on which interest is not being accrued amount to approximately RO 2,930,000 (2006 - RO 6,118,000).

## For three months period ended 31 March 2007 (continued)

## 7. Financial instruments at fair value through profit or loss

	Fair value 2007 RO'000	Fair value 2006 RO'000	Carrying amount 2007 RO'000	Carrying amount 2006 RO'000
Debt Instruments held for Trading				
Government Development Bonds	7,763	13,370	7,760	13,382
8. Available-for-sale investme	ents		2007 RO'000	2006 RO'000
Equity instruments - Quoted			7,914	7,287
- Unquoted		_	3,815	3,753
		_	11,729	11,040

## For three months period ended 31 March 2007 (continued)

#### 8. Available-for-sale investments (continued)

		Market va	llue	Carrying an	ount
	Cost	2007	2006	2007	2006
	RO'000	RO'000	RO'000	RO'000	RO'000
Quoted on the Muscat Securities Market (by sector)					
Investments	1,954	1,517	2,648	1,517	2,174
Insurance	582	967	1,169	967	1,097
Services	3,151	3,294	3,730	3,294	3,118
Industrial	2,079	2,218	1,077	2,136	898
	7,766	7,996	8,624	7,914	7,287
Unquoted					
Unquoted Omani company				2,592	2,547
Unquoted foreign equities				1,223	1,206
				3,815	3,753
				11,729	11,040

At 31 March 2007, the investments are carried at the fair value. The market value in certain cases is higher than the carrying amount. However, the Board of Directors believe that due to non-liquidity of certain shares, the market value of the quoted securities is not representative of the fair value and hence appropriate adjustments have been made to the market value to reflect the fair value.

#### 9. Intangible assets

7. Intaligible assets	2007 RO'000	2006 RO'000
Goodwill		
1 January	3,971	3,971
Impairment charge for the year	-	(163)
31 March	3,971	3,808
10. Due to banks		
Syndicated borrowing	67,375	67,375
Other borrowings	138	138
Payable on demand	2,054	1,372
	69,567	68,885

In Feb 2006 the Bank entered into a mid-term syndicated loan agreement for US \$ 100,000,000 with three years maturity. The lead arrangers for the loan were Dresdner Kleinwort Wassertein and ING Bank. This was second loan the Bank raised from the international market bringing the total international borrowing to US \$175,000,000 (2005: \$ 150,000,000). The rates of interest are linked to three month LIBOR subject to competitive margin.

At 31 March 2007, no borrowing from a bank individually represented 20% or more of the Bank's borrowings (2006 - Nil). The Bank has not had any defaults of principal, interest or other breaches during the year on its borrowed funds (2006 - Nil).

#### 11. Deposits from customers

	2007	2006
	RO'000	RO'000
Current accounts	173,861	122,857
Savings accounts	97,039	72,556
Time deposits	282,058	251,502
Margin accounts	2,036	2,301
	554,994	449,216

Current accounts and time deposits include deposits from the Government of the Sultanate of Oman amounting to RO 146,132,000 (2006 - RO 97,142,000).

#### 12. Subordinated bonds

Pursuant to a 'merger agreement' between the Bank and Majan International Bank SAOC (MIB) dated 28 March 2002, on 31 March 2003 the Bank issued 7,361,767 subordinated bonds of RO 1 each with a tenure of 5 years and 1 day to the former shareholders of MIB. These bonds carry a coupon rate of 7% per annum payable annually. The bonds are listed at Muscat Securities Market.

#### 13. Share capital

The authorised share capital consists of 1,000,000,000 shares of RO 0.100 each. At 31 March 2007 the issued and paid up share capital comprised 530,817,000 shares of RO 0.100 each. (2006 - 461,580,000 shares of RO 0.100 each)

On 28 March 2007 the shareholders of the bank in the annual General meeting approved distribution of bonus shares at the rate of 15% of the share capital of the bank amounting to RO 6,923,700 (69,237,000 shares of RO 0.100 each).

## For three months period ended 31 March 2007 (continued)

#### 13. Share capital (continued)

#### **Shareholders**

The following shareholders of the Bank own 10% or more of the Bank's shares, in their own name or through a nominee account:

	2007 No of		2006 No of	
	shares	%	shares	%
Dhofar International Development				
and Investment Company SAOG	138,473,997	30.00%	138,473,995	30.0%
Eng. Abdul Hafidh Salim Rajab Al Aujaili	46,806,415	10.14%	40,743,370	8.83%
Civil Service Employees' Pension Fund	46,157,991	10.00%	46,157,991	10.0%

#### 14. Reserve

	2007	2006
	RO,000	RO,000
(a) Legal reserves	<u>9,870</u>	<u>7,857</u>

#### Legal reserve

In accordance with Article 106 of the Commercial Companies Law of 1974, annual appropriations of 10% of profit are made to the legal reserve until the accumulated balance of the reserve is equal to one-third of the Bank's paid up share capital. This reserve is not available for distribution.

#### (b) Subordinated bond reserve

	2007 RO,000	2006 <b>RO,000</b>
Subordinated bond reserve	5,888	4,416

The Bank transfers an amount equivalent to 20% of the value of the subordinated bonds each year to the subordinated bond reserve until the bonds mature.

#### (c) Investment revaluation reserve

The movements on this undistributable reserve are as follows:

	2007 RO'000	2006 RO'000
1 January (Decrease) / increase in fair value	2,231	4,289
Net transfer to income statement on sale of available for sale investment	(510)	(175)
31 March	1,721	4,114

#### 15. Earnings per share - Basic

The calculation of basic and diluted earnings per share is based on profit for the year attributable to ordinary shareholders as follows:

Profit for the period (RO)	2007 4,052,000	2006 3,664,000
Weighted average number of shares outstanding during the period	463,887,900	423,814,362
Earnings per share basic and diluted	0.035	0.035

#### 16. Capital adequacy

The ratio of equity to risk weighted assets, as formulated by the Basle Committee, for the year ended 31 March 2007 is 13.26% (2006 - 15.86%

#### 17. Net interest income

The first meeting meeting	2007 RO'000	2006 RO'000
Loans and advances to customers	10,434	9,106
Debt investments	597	380
Money market placements	404	399
Others	31	27
Total interest income	11,466	9,912
Deposits from customers	(3,688)	(2,788)
Money market deposits	(1,008)	(729)
Total interest expense	(4,696)	(3,517)
Net interest income	6,770	6,395
18. Other income		
Fees and commissions (net)	579	394
Foreign exchange	226	168
Investment income	782	342
Others	383	384
	1,970	1,288

The fees and commissions shown above are net of fees and commissions paid of RO 95,000 (2006 -RO 160,000).

## 19. Impairment of financial assets

•	2007 RO'000	2006 RO'000
Provision for loan impairment	494	271
Bad debts and dues written-off	5	2
	499	273
Recoveries from provision for loan impairment	(240)	(281)
Net impairment change of financial assets	259	(8)

## 20. Transactions with related parties and holders of 10% or more of the Bank's shares

In the ordinary course of business, the Bank conducts transactions with certain of its Directors, shareholders and companies over which they are able to exert significant influence. The aggregate amount of balances with such related parties are as follows:

	2007 RO'000	2006 RO'000
Loans and advances	KO 000	KO 000
Directors and shareholders holding less than 10% interest in the Bank	17,678	14,108
Directors and shareholders holding 10% or more interest in the Bank	5,511	4,430
	23,189	18,538
Deposits and other accounts		
Directors and shareholders holding less than 10% interest in the Bank	58,536	59,344
Directors and shareholders holding 10% or more interest in the Bank	17,085	16,197
	75,621	75,541
Contingent liabilities and commitments		
Directors and shareholders holding less than 10% interest in the Bank	1,473	2,310
Directors and shareholders holding 10% or more interest in the Bank	74	64
	1,547	2,374

## 20. Transactions with related parties and holders of 10% or more of the Bank's shares (continued)

,	2007 RO'000	2006 RO'000
Remuneration paid to Directors		
Chairman		10
- remuneration proposed	9	10 2
<ul><li>sitting fees paid</li><li>Other Directors</li></ul>	3	2
– remuneration proposed	94	104
- sitting fees paid	13	17
	119	133
Other transactions		
Rental payment to a related party	13	11
Other transactions	8	8
21. Senior Member		
Total exposure:		
Direct	23,530	19,410
Indirect	1,547	2,374
	25,077	21,784
Number of members	16	20

Excess over limits as specified by the Central Bank of Oman for Senior Members are secured by cash collaterals, pledge of Government Development Bonds or risk participation arrangements with other commercial banks.

## 22. Contingent liabilities and commitments

#### (a) Credit related contingent items

Letters of credit, guarantees and other commitments for which there are corresponding customer liabilities:

	2007	2006
	RO'000	RO'000
Letters of credit	34,127	39,778
Acceptances	16,491	11,285
Guarantees and performance bonds	36,934	22,786
Advance payment guarantees	21,400	18,953
Payment guarantees	13,027	14,103
Others	3,508	2,534
	125,487	109,439

## For three months period ended 31 March 2007 (continued)

## 23. Analysis of significant assets and liabilities

## (a) Maturity profile of assets and liabilities

	Due on demand and up to 30 days RO'000	2 months to 6 months RO'000	7 months to 12 months RO'000	More than 1 year to 5 years RO'000	Over 5 years RO'000	Total RO'000
31 March 2007						
Cash and cash						
equivalents	128,339	-	-	-	500	128,839
Tresury bills	1,910	3,820	-	-	-	5,730
Loans and advances						
To banks	19,293	-	-	-	-	19,293
Loans and advances						
to customers	107,556	81,016	35,444	244,194	96,695	564,905
Financial instruments						
at fair value through				• • • • •		
profit or loss	-	-	5,502	2,288	-	7,790
Available-for-sale			0.240		2 201	11 520
investments	-	-	9,348	-	2,381	11,729
Intangible assets	-	-	-	-	3,971	3,971
Property and equipment	-	240	-	-	4,190	4,190
Other assets	1,111	240	6	44	3,654	5,055
<b>Total assets</b>	258,209	85,076	50,300	246,526	111,391	751,502
Due to banks Deposits from	2,054	-	-	67,513	-	69,567
customers	112,533	150,553	147,016	77,123	67,769	554,994
Other liabilities	14,177	3,938	3,981	6,310	1,274	29,680
Subordinated bonds	,	-	-	7,362	_,_ :	7,362
Shareholders' equity	-	-	-	• ,- • -	89,899	89,899
Total liabilities and shareholders' equity	128,764	154,491	150,997	158,308	158,942	751,502

## For three months period ended 31 March 2007 (continued)

## 23. Analysis of significant assets and liabilities (continued)

## (a) Maturity profile of assets and liabilities

	Due on demand and up to 30 days RO'000	2 months to 6 months RO'000	7 months to 12 months RO'000	More than 1 year to 5 years RO'000	Over 5 years RO'000	Total RO'000
31 March 2006						
Cash and cash						
equivalents	44,737	-	-	-	500	45,237
Loans and advances	20.071	1.050	1.025	2.050		46 204
to banks	38,971	1,958	1,925	3,850	-	46,704
Loans and advances to customers	66,123	57,324	35,278	233,307	82,136	474,168
Financial instruments	00,123	37,324	33,278	233,307	62,130	4/4,100
at fair value through						
profit or loss	-	4,208	1,309	7,865	-	13,382
Available-for-sale						,
investment	-	22,000	8,494	-	2,546	33,040
Intangible assets	-	-	-	-	3,808	3,808
Property and						
equipment	-	-	-	-	3,784	3,784
Other assets	961	80	5	114	3,348	4,508
<b>Total assets</b>	150,792	85,570	47,011	245,136	96,122	624,631
Due to banks	1,372	-	-	67,513	-	68,885
Deposits from						
customers	108,594	121,184	72,060	98,491	48,887	449,216
Other liabilities	8,893	2,983	3,029	4,553	1,012	20,470
Subordinated bonds	-	-	-	7,362	-	7,362
Shareholders' equity	-	-	-	-	78,698	78,698
Total liabilities and shareholders' equity	118,859	124,167	75,089	177,919	128,597	624,631

## 23. Analysis of significant assets and liabilities (continued)

#### (b) Interest sensitivity gap

Sensitivity to interest rates arises from mismatches in the period to repricing of assets and that of the corresponding liability funding. The Bank manages these mismatches by following policy guidelines and reduces risk by matching repricing of assets and liabilities through various means including monitoring by the Asset Liability Committee of the bank. Significant changes in gap positions can be made to adjust the profile as market outlook changes.

y I	Effective average interest rate	within	Due within 1 to 6 months RO'000	7 to 12 months	Due within 1 to 5 years RO'000	Due after 5 years RO'000	Non- bearing interest RO'000	Total RO'000
31 March 2007	, •	210 000	210 000	210 000	220 000	210 000	220 000	210 000
Cash and cash equivalents Tresury bills	3.67 4.91	75,000 1,910	3,820	-	-	500 -	53,339	128,839 5,730
Loans and advances to banks	E 1 E	10 202						10 202
Loans and advances to	5.15	19,293	-	-	-	-	-	19,293
customers Financial assets at fair value through profit	7.63	162,816	74,677	33,230	230,667	58,559	4,956	564,905
or loss	4.72	-	-	5,502	2,288	-	-	7,790
Available-for-sale investments Intangible assets Property and equipment		-	- -	-	2,381	-	9,348 3,971 4,190	11,729 3,971 4,190
Other assets		-	-	-	-	-	5,055	5,055
Total assets		259,019	78,497	38,732	235,336	59,059	80,859	751,502
Due to banks Deposits from	5.63	1,593	67,513	-	-	-	461	69,567
customers Other liabilities	2.82	182,924	79,995	102,537	28,606	48	160,884 29,680	554,994 29,680
Subordinated bonds	7.00	-	_	-	7,362	-	-	7,362
Shareholders' equity Total liabilities and shareholders'		184,517	147,508	102,537	35,968	48	89,899 280,924	89,899 751,502
equity								
On-balance sheet gap		74,502	(69,011)	(63,805)	199,368	59,011	(200,065)	
Cumulative interest sensitivity gap		74,502	5,491	(58,314)	141,054	200,065	_	

## For three months period ended 31 March 2007 (continued)

## 23. Analysis of significant assets and liabilities (continued)

## (b) Interest sensitivity gap (continued)

Effective average interest rate			Due within 7 to 12 months RO'000	Due within 1 to 5 years RO'000	Due after 5 years RO'000	Non- bearing interest RO'000	Total RO'000
3.93	36,000		-	-	500	8,737	45,237
4.19	38,971	1,958	1,925	3,850	-	-	46,704
7.87	126,800	50,424	36,107	211,908	44,060	4,869	474,168
4.17	-	4,208	1,309	7,865	-	-	13,382
3.93	-	22,000	-	2,546	-	8,494 3,808	33,040 3,808
	-		-		-	3,784 4,508	3,784 4,508
	201,771	78,590	39,341	226,169	44,560	34,200	624,631
4.71	1,372	28,87:	38,638	-	-	-	68,885
2.47	145,306	70,930	40,233	62,213	32	130,502 20,470	449,216 20,470
7.0	-		-	7,362	-	78,698	7,362 78,698
	146,678	99,80	78,871	69,575	32	229,670	624,631
	55,093	(21,21:	(39,530	156,594	44,528	(195,470)	
	55,093	33,878	(5,652	150,942	195,470	-	
	average interest rate % 3.93 4.19 7.87 4.17 3.93 4.71 2.47 7.0	### demand and within 30 days RO'000    3.93   36,000     4.19   38,971     7.87   126,800     4.17   -     3.93   -     201,771     4.71   1,372     2.47   145,306     7.0   -     146,678     55,093	### demand and within 1 to 6   ### average interest rate	Due average interest rate   And within within   1 to 6   7 to 12   30 days months   RO'000   RO'000   RO'000	Effective average interest rate and within 1 to 6 7 to 12 within 1 to 5 years RO'000 R	Color	Effective average interest rate within 1 to 6 and after 5 and af

## For three months period ended 31 March 2007 (continued)

## 23. Analysis of significant assets and liabilities (continued)

#### (c) Customer concentrations

(c) Customer con	Assets				Liabilities		
	Loans and advances to banks RO'000	Gross loans and advances RO'000	Investment securities RO'000	Deposits from customers RO'000	Deposits from banks RO'000	Contingent liabilities RO'000	
31 March 2007 Personal		234,317		182,648	_	948	
Corporate Government	19,293	325,527 48,509	11,729 7,790	226,214 146,132	69,567 -	122,485 2,054	
	19,293	608,353	19,519	554,994	69,567	125,487	
31 March 2006							
Personal	-	208,889	-	148,060	-	492	
Corporate Government	46,704	291,090 19,186	11,040 35,382	204,014 97,142	68,885 -	108,458 489	
	46,704	519,165	46,422	449,216	68,885	109,439	
(d) Foreign curr	ency exposur	res			2007 RO'000	2006 RO'000	
Net assets denomin			encies		14,195 780	13,135 776	
					_		

14,975

13,911